

April 9, 2012

Topics this week:

- AACI, CIRB and NCIS Follow-up with USDA and RMA in D.C.
- Training and Education Committee Meeting Held at NCIS
- Communications and Outreach Committee Meeting Held at NCIS



NCIS

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Questions/Comments/Membership
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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a “round-up” of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

AACI, CIRB, and NCIS Follow-Up with USDA and RMA in D.C.

Representatives from AACI, CIRB, and NCIS met with Deputy Under Secretary Karis Gutter and RMA Administrator William Murphy on Tuesday, April 3 in Washington, D.C. to follow-up on industry efforts to continually improve the dialogue between USDA/RMA and the industry. The meeting was primarily a follow-up to the March 19 all-AIP meeting with Acting Under Secretary Michael Scuse and a discussion of establishing expectations and deliverables for future meetings.

Training and Education Committee Meeting Held at NCIS

The NCIS Training and Education Committee, which is comprised of company staff who provide training for agents and adjusters within their own individual companies, met with the NCIS Training staff at the NCIS Office this week. Discussion items included implementation of the Training and Performance Plan (TPEP) and Training and Performance Report (TPER), review of the national conferences (Spring Update, Fall Update and National Claims Managers Conference), summer schools and field days, Crop Adjuster Proficiency Program (CAPP), and NCIS Competency Testing Service. The Committee provided feedback and recommendations to the Training Department on the various agenda items.



Joe Young and Rodney Clark
Communications and Outreach Committee Members

Communications and Outreach Committee Meeting Held at NCIS

The NCIS Communications and Outreach Committee met at NCIS this past week. They reviewed industry efforts to address issues specific to small, limited resource, and socially disadvantaged farmers. NCIS staff reported on recent risk management education activities in Rhode Island, Mississippi, and Arkansas. Discussion focused on future events where the crop insurance industry can successfully collaborate with other stakeholders to meet the risk management needs of these growers. Staff updated the Committee on several public relations projects including recent opinion pieces, development of short Crop Insurance 101 videos, and a re-design of the “Crop Insurance Keeps America Growing” website. Staff also shared ideas surrounding the new digital version of Crop Insurance TODAY.

What's Happening at NCIS

April 9, 2012

Future Meetings and Events Calendar

| <i>Event</i> | <i>Dates</i> |
|--|-------------------|
| 2012 Meetings | |
| NCIS MPC/PPA Committee | April 17 & 18 |
| NCIS CH/PPA Committee | April 18 & 19 |
| Production Reporting Workgroup | April 26 |
| NCIS TIP Committee | May 1 & 2 |
| NCIS CH A&S Committee | May 3 & 4 |
| FCIC Board Meeting | May 8-10 |
| Data Mining Steering Committee | May 10 |
| NCIS Program Development Committee | May 15 & 16 |
| NCIS Board of Directors Meeting | June 25 & 26 |
| Federal Crop Insurance Partnership Meeting | June 27 |
| NXIS Fall Update Conference | July 24 & 25 |
| FCIC Board Meeting | August 7-9 |
| NAIC Meeting | August 11 - 14 |
| FCIC Board Meeting | September 18 - 20 |
| NCIS Board of Directors Meeting | September 19 & 20 |
| FCIC Board Meeting | November 6 - 8 |
| NCIS Spring Update Conference | November 7 & 8 |
| Federal Crop Insurance Partnership Meeting | November 27 & 28 |
| NAIC Meeting | Nov 29 - Dec 2 |
| NCIS Board of Directors Meeting | December 13 & 14 |