



What's Happening at NCIS

August 6, 2012

Topics this week:

- New and Experienced Adjuster Schools
- Crop-Hail Soybeans, Corn and Small Grains School
- NCIS PR Activities in Support of Crop Insurance



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

New and Experienced Adjuster Schools

Both new and experienced adjuster schools were held this past week in Lamberton, Minnesota. Instruction began at the University of Minnesota with field experience following at the Southwest Research and Outreach Center. At this two-day school new adjusters participated in the first day of instruction with the second day for experienced adjusters. Staging and crop-hail adjusting procedures were covered for corn, soybeans and small grains.



Crop-Hail Soybeans, Corn and Small Grains Workshop

More than 90 adjusters participated in the Soybeans, Corn and Small Grains Workshop held in Ames, Iowa this past week. This workshop provided loss adjusters with hail instruction as well as field training. The field exercises provided at the test plots incorporated adjusting hail damage in several different stages of soybeans, corn and small grains development.



NCIS Public Relations Activities in Support of Crop Insurance

NCIS wanted to bring your attention to a few of the most recent activities that have taken place this past week regarding public relations.

On Saturday, July 28, NCIS President, Tom Zacharias, was interviewed by Orion Samuelson & Max Armstrong for "This Week In AgriBusiness" on RFD-TV. The interview can be found online at <http://farmprogress.com/farm-progress-america/video.aspx?vc=14>.

This past week, Tom and Keith Collins held a series of interviews with several mainstream publications in Washington, D.C., both in person and via conference call. Publications participating included: Bloomberg News/Bloomberg Government, Des Moines Register, National Journal, Minneapolis Star-Tribune, Bureau of National Affairs, CNN Money, USA Today, and the Wall Street Journal. Below are a couple of articles that have already been written based on those interviews:

"Drought in U.S. Seen Prompting Record Payouts From Crop Insurers", Bloomberg, July 31, 2012

"Crops Hurt, but Farmers Will Still Get Paid", The Wall Street Journal, by Mark Peters, August 1, 2012

Another article of interest is "Bad Time to Trash Farmers", by Stu Ellis, who is an observer of the Central Illinois agriculture scene. Keep up with him on his blog at www.herald-review.com.
http://herald-review.com/blogs/article_31d6ef54-dbea-11e1-9ba1-001a4bcf887a.html

Future Meetings and Events Calendar (Schools in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
<u>2012 Meetings</u>		
MPCI & CH Corn, Soybeans and Sugar Beets	August 7	Huntley, MT
FCIC Board Meeting	August 7-9	Washington, D.C.
NAIC Summer Meeting	August 11-14	Atlanta, GA
MPCI & CH Sunflower Advanced Cropping School	August 14 & 15	Scottsbluff, NE
CH & MPCI Cotton and Grain Sorghum School	August 28	Lubbock, TX
FCIC Board Meeting	September 18-20	Kansas City, MO
NCIS Board of Directors Meeting	September 18 & 19	Overland Park, KS
FCIC Board Meeting	November 6-8	Washington, DC
NCIS Spring Update Conference	November 7 & 8	Overland Park, KS
Federal Crop Insurance Partnership Meeting	November 27 & 28	Washington, DC
NAIC Fall Meeting	Nov 29 – Dec 2	Washington, DC
NCIS Board of Directors Meeting	December 13 & 14	Off-site
<u>2013 Meetings</u>		
NCIS Claims Managers Conference	January 23 & 24	Overland Park, KS
Crop Insurance Industry Annual Convention	February 10-13	Palm Springs, CA
Commodity Classic	Feb 28 – March 2	Kissimmee, FL
NAIC Spring Meeting	April 6-9	Houston, TX
NCIS Fall Update Conference	July 16 & 17	Overland Park, KS
NAIC Summer Meeting	August 24-27	Indianapolis, IN
NCIS Spring Update Conference	November 6 & 7	Overland Park, KS
NAIC Fall Meeting	December 15-18	Washington, DC