



# What's Happening at NCIS

July 16, 2012

## Topics this week:

- NCIS CH Corn, Soybean, Oats and MPCl Forage School
- RMA/Industry Teleconference on Cost of Delivery Study
- NCIS Staff Published in AJAE



## Contact us:

### NCIS

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### Questions/Comments/ Membership Info

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### NCIS Website

[www.ag-risk.org](http://www.ag-risk.org)

### Crop Insurance in America Website

[www.cropinsuranceinamerica.org](http://www.cropinsuranceinamerica.org)

### Support Crop Insurance Website

[www.supportcropinsurance.org](http://www.supportcropinsurance.org)

### Twitter

@USCropInsurance

Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

## NCIS Crop-Hail Corn, Soybean, Oats and Multi Peril Crop Insurance (MPCI) Forage School

The 2012 NCIS Crop-Hail Corn, Soybean, Oats and MPCl Forage School took place at the Southeast South Dakota Experiment Farm on July 12. Each of the over 90 participants were briefed on program integrity and learned about the various Crop-Hail and MPCl loss adjustment procedures using hands-on training by rotating throughout the various crop field training areas. Shown below are pictures of the various fields.



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CropInsuranceInAmerica

### **RMA/Industry Teleconference on Cost of Delivery Study**

NCIS, along with Approved Insurance Providers and agent organizations, participated in a conference call this week to learn about an upcoming study of program delivery costs being conducted by KPMG LLP under contract with RMA. The study will investigate sales expense, loss adjustment expense, and company overhead costs and attempt to identify the factors, such as geographic region, crop, and policy type that affect the cost of delivery. The study will collect information through interviews and surveys with insurance providers, agents, and farmers, from governmental sources, and from comparisons to other industries.

### **NCIS Staff Published in *American Journal of Agricultural Economics (AJAE)***

The *American Journal of Agricultural Economics* has published an article written by NCIS staff members, Drs. Harun Bulut, Keith Collins and Tom Zacharias, in its July 2012 issue entitled, "Optimal Coverage Level Choice with Individual and Area Insurance Plans." This article examines a farmer's optimal use of area and individual crop insurance when area and individual losses are positively but imperfectly correlated. The AJAE is a scholarly peer-reviewed publication that provides a forum for creative and scholarly work on the economics of agriculture. Click below to read the article. Hats off for a job well done!

<http://bit.ly/ODmSwL>

**Future Meetings and Events Calendar (Schools in Orange)**

<b>Event</b>	<b>Date(s)</b>	<b>Location</b>
<b><u>2012 Meetings</u></b>		
MPCI Florida Citrus Fruit, Fresh Market Sweet Corn and Fresh Market Tomato	July 17 & 18	Kissimmee, FL
New Adjuster School	July 23	Fargo, ND
Crop-Hail School	July 24	Fargo, ND
NCIS Fall Update Conference	July 24 & 25	Overland Park, KS
MPCI School	July 25	Fargo, ND
Crop-Hail Corn & Soybean Field Day/Wheat Classroom School	July 25 & 26	Champaign, IL
TBD	August ??	Kansas
New Adjuster School	August 1	Lamberton, MN
Experienced Adjusters School	August 2	Lamberton, MN
Crop-Hail Soybeans and Corn School	August 1 & 2	Ames, IA
MPCI & CH Corn, Soybeans and Sugar Beets	August 7	Huntley, MT
FCIC Board Meeting	August 7-9	Washington, D.C.
NAIC Summer Meeting	August 11-14	Atlanta, GA
MPCI & CH Sunflower Advanced Cropping School	August 14 & 15	Scottsbluff, NE
CH & MPCI Cotton and Grain Sorghum School	August 28 & 29	Lubbock, TX
FCIC Board Meeting	September 18-20	Kansas City, MO
NCIS Board of Directors Meeting	September 19 & 20	Overland Park, KS
FCIC Board Meeting	November 6-8	Washington, DC
NCIS Spring Update Conference	November 7 & 8	Overland Park, KS
Federal Crop Insurance Partnership Meeting	November 27 & 28	Washington, DC
NAIC Fall Meeting	Nov 29 – Dec 2	Washington, DC
NCIS Board of Directors Meeting	December 13 & 14	Off-site
<b><u>2013 Meetings</u></b>		
NCIS Claims Managers Conference	January 23 & 24	Overland Park, KS
Crop Insurance Industry Annual Convention	February 10-13	Palm Springs, CA
Commodity Classic	Feb 28 – March 2	Kissimmee, FL
NAIC Spring Meeting	April 6-9	Houston, TX
NCIS Fall Update Conference	July 16 & 17	Overland Park, KS
NAIC Summer Meeting	August 24-27	Indianapolis, IN
NCIS Spring Update Conference	November 6 & 7	Overland Park, KS
NAIC Fall Meeting	December 15-18	Washington, DC