



What's Happening at NCIS

November 5, 2012

Topics this week:

- [NCIS Attends 2012 Crop Insurance Workshop](#)
- [Japanese Delegation Visits NCIS](#)
- [NCIS Attends CIPA Meeting](#)



Contact us:

NCIS

8900 Indian Creek Pkwy #600
Overland Park, KS 66210
913-685-2767

Questions/Comments/ Membership Info

SherriS@ag-risk.org

NCIS Website

www.ag-risk.org

Crop Insurance in America Website

www.cropinsuranceinamerica.org

Support Crop Insurance Website

www.supportcropinsurance.org

Twitter

@USCropInsurance

Facebook

Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

NCIS Attends 2012 Crop Insurance Workshop - Drought, Politics and Risk Management Strategies

NCIS Vice President, Troy Brady, led a discussion on the Common Land Unit (CLU) Acreage Reporting Plan at the 2012 Crop Insurance Workshops held this past week. Workshops were held in Brush, Colorado; Grand Island, Nebraska; Salina, Kansas; and Enid, Oklahoma. Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators and other risk management service providers were provided information to help their clients make more profitable risk management decisions. Participants earned insurance continuing education credits by attending this workshop sponsored by the University of Nebraska-Lincoln, Kansas State University, Oklahoma State University and Colorado State University extension offices.

Japanese Delegation Visits NCIS

NCIS Senior Vice Presidents Mike Sieben and Frank Schnapp and General Counsel Chuck Lee met this week with personnel from the Agricultural Insurance Division of the Japanese Ministry of Agriculture. The discussion, held at the NCIS office in Overland Park, familiarized the visitors with the private product crop insurance market as well as the interactions between the industry and RMA. The primary interest of the Japanese contingent was to gain more information about insurance programs that could potentially reduce the high levels of loss adjustment and related expense in their insurance program.



NCIS Attends Crop Insurance Professional Association (CIPA) Meeting

Tom Zacharias participated in a panel discussion regarding technology and the future of crop insurance at the annual CIPA meeting held in New Orleans, Louisiana, this past week. Also in attendance were Phillip Hayes and Paul Cummings from North Bridge Communications who spoke on media training for crop insurance representatives and participated in a media/public relations focus group. CIPA is a national organization of agents who are committed to maintaining and strengthening the safety net for the American farmer and rancher through a strong Federal Crop Insurance Program.

Future Meetings and Events Calendar (Schools in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
2012 Meetings		
FCIC Board Meeting	November 6-8	Washington, DC
NCIS Spring Update Conference	November 7 & 8	Overland Park, KS
Federal Crop Insurance Partnership Meeting	November 27	Washington, DC
NAIC Fall Meeting	Nov 29 – Dec 2	Washington, DC
NCIS Board of Directors Meeting	December 13 & 14	Off-site
2013 Meetings		
Colorado - Wyoming R/S Meeting	January 3	Littleton, CO
Minnesota - N. Dakota - S. Dakota Regional/State Meeting	January 8-9	Flandreau, SD
Gulf States Regional/State Meeting	January 10	Biloxi, MS
NCIS Claims Managers Conference	January 23 & 24	Overland Park, KS
Illinois - Wisconsin Regional/State Meeting	January 29	Springfield, IL
Southwest Regional/State Meeting	Jan 31-Feb 1	San Antonio, TX
Nebraska - Iowa Regional/State Meeting	February 5-6	Council Bluffs, IA
Indiana - Ohio - Michigan Regional/State Meeting	February 7	Ft. Wayne, IN
Kentucky - Tennessee Regional/State Meeting	February 7	Bowling Green, KY
Crop Insurance Industry Annual Convention	February 10-13	Indian Wells, CA
Kansas - Oklahoma Regional/State Mtg.	February 12	Oklahoma City, OK
Missouri Regional/State Meeting	February 19	Columbia, MO
California - Nevada Regional/State Mtg.	February 19-20	Monterey, CA
Commodity Classic	Feb 28 – March 2	Kissimmee, FL
Northwest - Montana Regional/State Meeting	March 5	Missoula, MT
Southeast-East Regional/State Meeting	March 5-6	Charleston, SC
Regional State Chairman Training	March 26-27	Overland Park, KS
NAIC Spring Meeting	April 6-9	Houston, TX
NCIS Fall Update Conference	July 16 & 17	Overland Park, KS
NAIC Summer Meeting	August 24-27	Indianapolis, IN
NCIS Spring Update Conference	November 6 & 7	Overland Park, KS
NAIC Fall Meeting	December 15-18	Washington, DC