



# What's Happening at NCIS

February 4, 2013

## Topics this week:

- Illinois/Wisconsin Regional State Committee Annual Meeting
- 2013 Southwest Regional/State Committee Annual Meeting
- Larry Magill Rural and Small Agents Conference



## Contact us:

### NCIS

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### Questions/Comments/ Membership Info

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### NCIS Website

[www.ag-risk.org](http://www.ag-risk.org)

### Crop Insurance in America Website

[www.cropinsuranceinamerica.org](http://www.cropinsuranceinamerica.org)

### Support Crop Insurance Website

[www.supportcropinsurance.org](http://www.supportcropinsurance.org)

### Twitter

@USCropInsurance

We're off to a great start to the New Year! As we all know, 2012 was a challenging year for our Industry. As for 2013, we are anticipating many new and important developments taking place in our industry. The 2013 Regional/State Committee meetings are underway for the next two months. We also bring you a "round-up" of all NCIS activities, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

## Illinois/Wisconsin Regional/State Committee Annual Meeting

The 2013 Illinois/Wisconsin Regional State Committee Annual Meeting was held in Springfield, Illinois, January 29. Twenty-five representatives from NCIS member companies were in attendance along with two representatives from the Risk Management Agency and one from the Illinois FSA. The meeting was chaired by Dave Peters (FMH). Speakers included Doug Bailey (Illinois FSA), Brian Frieden (Springfield Regional Office), and Ronie Griffin (Midwest Regional Compliance Office). The Committee discussed offering two schools in 2013 – one for Crop Hail only in Champaign, Illinois, and one for forage and specialty crops in Wisconsin at a site to be determined. Mike Sieben, NCIS, provided information to the committee on recommendations from the various Regional/State Committees for MPCI and Crop Hail; a Policy and Underwriting update; Crop Hail update; overview of changes to the Loss Adjustment Manual; CAPP update; Anti-trust update; and a Public Relations update.

## 2013 Southwest Regional/State Committee Annual Meeting

The 2013 Southwest Regional/State Committee Annual Meeting was held in San Antonio, Texas, on January 31 & February 1. Twenty committee members representing eleven member companies, along with five RMA Regional Office representatives, two FSA representatives from the Texas State FSA Office, one agency group representative and one guest speaker, participated in this meeting. Speakers included LaShaun Smith and Grant James from OKC RMA Regional Office (via conference call); Jeff Yasui, Jim Otto and Sandy Sanchez from Davis RMA Regional Office (via conference call); Ted Peabody and Scott Reed from Texas State FSA Office; Dana Porter Ph.D., P.E. – Guest Speaker from Texas AgriLife Research and Extension Service. Mark Zarnstorff and Don Hutsell, NCIS, also provided presentations.

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### **Larry Magill Rural and Small Agents Conference**

Tom Zacharias participated in a crop insurance panel discussion at the Larry Magill Rural and Small Agents Conference in Junction City, Kansas, on January 29. Other panelists included Brian McSherry, McSherry Crop Insurance; Rebecca Davis, Topeka RO/RMA; and Lyle Davidson, Kansas Association of Insurance Agents, Board of Directors. The panel discussed current crop insurance industry issues. The panel was moderated by Bob Fulwider, Fulwider Agency.

**Future Meetings and Events Calendar (Schools in Orange)**

<i><b>Event</b></i>	<i><b>Date(s)</b></i>	<i><b>Location</b></i>
<b>2013 Meetings</b>		
Nebraska - Iowa Regional/State Meeting	February 5-6	Council Bluffs, IA
Indiana - Ohio - Michigan Regional/State Meeting	February 7	Ft. Wayne, IN
Kentucky - Tennessee Regional/State Meeting	February 7	Bowling Green, KY
Crop Insurance Industry Annual Convention	February 10-13	Indian Wells, CA
Kansas - Oklahoma Regional/State Mtg.	February 12	Oklahoma City, OK
Missouri Regional/State Meeting	February 19	Columbia, MO
California - Nevada Regional/State Mtg.	February 19-20	Monterey, CA
Commodity Classic	Feb 28 – March 2	Kissimmee, FL
Northwest - Montana Regional/State Meeting	March 5	Missoula, MT
Southeast-East Regional/State Meeting	March 5-6	Charleston, SC
Regional State Chairman Training	March 26-27	Overland Park, KS
NAIC Spring Meeting	April 6-9	Houston, TX
NCIS Program Development Committee Meeting	May 29-30	Overland Park, KS
NCIS Fall Update Conference	July 16-17	Overland Park, KS
NAIC Summer Meeting	August 24-27	Indianapolis, IN
NCIS Spring Update Conference	November 6-7	Overland Park, KS
NAIC Fall Meeting	December 15-18	Washington, DC
<b>2014 Meetings</b>		
2014 Claims Managers Conference	January 22-23	Overland Park, KS
Crop Insurance Industry Convention	February 9-12	Scottsdale, AZ
2015 Fall Update Conference	July 22-23	Overland Park, KS
2015 Spring Update Conference	November 5-6	Overland Park, KS