



What's Happening at NCIS

November 4, 2013

Topics this week:

- National FFA Conference
- CIPA Meeting
- American Ag Law Meeting



Contact us:

NCIS

8900 Indian Creek Pkwy #600
Overland Park, KS 66210
913-685-2767

Questions/Comments/ Membership Info

Sherris@ag-risk.org

NCIS Website

www.ag-risk.org

Crop Insurance in America Website

www.cropinsuranceinamerica.org

Support Crop Insurance Website

www.supportcropinsurance.org

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@USCropInsurance

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

National FFA Conference

Mike Sieben, NCIS, attended the 86th Annual National FFA Conference in Louisville, Kentucky, last week. NCIS has been a proud sponsor of FFA for over 15 years and specifically sponsors the Diversified Crop Production Placement Proficiency Award, which is one of 49 proficiency awards judged during the conference. The Agricultural Proficiency Awards honor FFA members who, through their Supervised Agriculture Experiences (SAEs), have developed specialized skills that they can apply toward their future careers. Proficiency awards are given out at the local, state and national levels. Approximately 56,000 students participated in this year's convention. The National FFA Organization provides leadership, personal growth and career success training through agricultural education to over 579,000 student members in grades seven through 12 who belong to one of 7,570 local FFA chapters throughout the U.S., Puerto Rico and the Virgin Islands.



Crop Insurance Professionals Association (CIPA) Meeting

Tom Zacharias, NCIS President, and Industry consultant, Phillip Hayes, discussed crop insurance's communications challenges with a group of agents at the CIPA fall meeting in Charleston, South Carolina, last week. Discussions focused on ways for companies, agents, farmers, and other allies to work together to counter the industry's critics. CIPA is a national organization of agents – spanning from Florida to California and from North Dakota to Texas – who are committed to maintaining and strengthening the safety net for the American farmer and rancher through a strong Federal Crop Insurance Program.

American Agricultural Law Association (AALA) Meeting

Chuck Lee, NCIS Counsel, attended the AALA meeting held in Madison, Wisconsin, October 31 through November 2. The AALA has been serving the agricultural law community for over 33 years. They are a professional organization focusing on the legal needs of the agricultural community.

Future Meetings and Events Calendar (Regional/State Meetings in Orange)

| <i>Event</i> | <i>Date(s)</i> | <i>Location</i> |
|------------------------------------------------------------|----------------|--------------------|
| <u>2013 Meetings</u> | | |
| NCIS Spring Train the Trainer Conference | November 6-7 | Overland Park, KS |
| MPCI Citrus Fruit and Nursery School | November 19-20 | Kissimmee, FL |
| NCIS Board of Directors Meeting | December 12-13 | Off-Site |
| NAIC Fall Meeting | December 15-18 | Washington, DC |
| <u>2014 Meetings</u> | | |
| Minnesota-North Dakota-South Dakota Regional/State Meeting | January 7-8 | Fargo, ND |
| Colorado-Wyoming Regional/State Meeting | January 9 | Littleton, CO |
| Gulf States Regional/State Meeting | January 16 | Tunica, MS |
| 2014 Claims Managers Conference | January 22-23 | Overland Park, KS |
| Southwest Regional/State Meeting | January 30-31 | Chandler, AZ |
| Nebraska-Iowa Regional/State Meeting | February 4-5 | Council Bluffs, IA |
| Illinois-Wisconsin Regional/State Mtg. | February 6 | Springfield, IL |

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| Indiana-Ohio-Michigan Regional/State Meeting | February 6 | Ft. Wayne, IN |
| Kentucky-Tennessee Regional/State Meeting | February 6 | Nashville, TN |
| Kansas-Oklahoma Regional/State Meeting | February 13 | Wichita, KS |
| Crop Insurance Industry Convention | February 9-12 | Scottsdale, AZ |
| Missouri Regional/State Meeting | February 18 | Columbia, MO |
| California-Nevada Regional/State Meeting | February 18-19 | Monterey, CA |
| Northwest-Montana Regional/State Meeting | March 4 | Missoula, MT |
| Southeast-East Regional/State Meeting | March 4 | Charleston, SC |
| Regional/State Chairman Training | TBD | Overland Park, KS |
| NAIC Spring Meeting | March 29-April 1 | Orlando, FL |
| NCIS Fall Train the Trainer Conference | July 22-23 | Overland Park, KS |
| NAIC Summer Meeting | August 16-19 | Louisville, KY |
| NCIS Spring Train the Trainer Conference | November 5-6 | Overland Park, KS |
| NAIC Fall Meeting | November 17-20 | Washington, DC |