



What's Happening at NCIS

February 24, 2014

Topics this week:

- 2014 Missouri R/S Meeting
- 2014 CA/NV R/S Meeting
- 2014 IN/OH/MI R/S Meeting
- 2014 Agricultural Outlook Forum



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2014 Missouri Regional/State Committee Annual Meeting

The Missouri Regional/State Committee held their Annual Meeting February 18 in Columbia, Missouri. Over 25 participants attended, and ten companies were represented. Matthew Amick from the Missouri Corn Growers Association was the guest speaker. He presented information on the importance of planting corn in Missouri, the use of corn for ethanol, and the economic impact of the corn industry. Greg Oetting represented the Topeka RMA Regional Office and updated attendees on the summary of changes for Missouri, 6/30 and 11/30 filing, along with cover crops and special provision information. Doug Newland, Program Specialist, represented the FSA and discussed cover crop reporting rules and the Hyper Dynamic Reporting Application (HyDRA). NCIS liaison, Mollie Dvorak, presented committee updates, Loss Adjustment Manual, Loss Adjustment Standards Handbook, Crop Adjuster Proficiency Program information in addition to other pertinent topics.



2014 California/Nevada Regional/State Committee Annual Meeting

The 2014 California/Nevada Regional State Committee Annual Meeting was held in Monterey, California, on February 18-19. Thirty-three representatives from NCIS member companies were in attendance along with three representatives from the Risk Management Agency Regional Office in Davis, California. The meeting was chaired by Ed Gribben of Rain and Hail. Speakers included Jeff Yasui, Bob Smith, and Jim Otto from the RO in Davis and Dan Nelson from the San Luis and Delta Mendota Water Authority. The Committee discussed the drought in California and the impact on insurance on perennial crops. Prevented planting was another major area of

concern. Mark Flohr, NCIS, provided information to the committee on recommendations from the various Regional/State Committees for MPCI and Crop Hail; a Policy and Underwriting update; Crop Hail update; overview of changes to the Loss Adjustment Manual; CAPP update; Anti-trust update; and a Public Relations update.



2014 Indiana/Ohio/Michigan Regional/State Committee Annual Meeting

The 2014 Indiana/Ohio/Michigan Regional/State Committee annual meeting was held in Ft. Wayne, Indiana, on February 19. Thirty-six committee members representing twelve member companies were in attendance. Speakers included Brian Frieden, Director for the Springfield RMA Regional Office; Ronie Griffin, Director for the RMA Midwest Regional Compliance Office; Steve Brown, Program Chief from the Indiana State FSA Office; and Chris Long, Potato Specialist – Guest Speaker from Michigan State University. Mr. Long provided an update on potato research conducted in cooperation with NCIS. The NCIS presentation was provided by Don Hutsell, liaison to the committee.

2014 Agricultural Outlook Forum

NCIS employees Drs. Tom Zacharias, Keith Collins, Laurence Crane, and Harun Bulut attended the 2014 Agricultural Outlook Forum, “The Changing Face Of Agriculture,” held in Washington, D.C., February 20 and 21. USDA has hosted the Agricultural Outlook Forum since 1923 to provide farmers and ranchers, government, and agribusinesses with sound information for decision-making. Attendees included members of farm organizations, food and fiber firms, academia, foreign governments, and the news media.

Future Meetings and Events Calendar
(Regional/State and Committee Meetings in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
2014 Meetings		
Missouri Regional/State Meeting	February 18	Columbia, MO
California-Nevada Regional/State Meeting	February 18-19	Monterey, CA
Northwest-Montana Regional/State Meeting	March 4	Missoula, MT
Southeast-East Regional/State Meeting	March 4	Charleston, SC
Regional/State Chairman Training	March 25-26	Overland Park, KS
NAIC Spring Meeting	March 29-April 1	Orlando, FL
MPCI PPLA Committee Meeting	April 22-23	Overland Park, KS
Crop-Hail PPLA Committee Meeting	April 23-24	Overland Park, KS
Canadian Crop-Hail Association	TBD	Overland Park, KS
TIP Committee Meeting	TBD	Overland Park, KS
Crop-Hail A&S Committee Meeting	TBD	Overland Park, KS
PDC Committee Meeting	May 28-29	Overland Park, KS
NCIS Fall Train the Trainer Conference	July 22-23	Overland Park, KS
NAIC Summer Meeting	August 16-19	Louisville, KY
NCIS Spring Train the Trainer Conference	November 5-6	Overland Park, KS
NAIC Fall Meeting	November 17-20	Washington, DC
2015 Meetings		
2015 Claims Managers' Conference	January 21-22	Overland Park, KS
Crop Insurance Industry Convention	February 8-11	Bonita Springs, FL
NAIC Spring Meeting	March 28-31	Phoenix, AZ
NCIS Fall Train the Trainer Conference	July 14-15	Overland Park, KS
NAIC Summer Meeting	August 14-17	Chicago, IL
NCIS Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, DC