



What's Happening at NCIS

March 17, 2014

Topics this week:

- **NCIS Leads Activity for NC Farmers to Develop Risk Management Plans**



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



NCIS Leads Activity for North Carolina Farmers To Develop Risk Management Plans

In cooperation with North Carolina A&T State University, NCIS is conducting a series of Risk Management Education workshops to help limited resource and socially disadvantaged farmers and ranchers in the USDA designated Strike Force counties of North Carolina to develop risk management plans for their farms. This activity is part of an RMA funded Cooperative Agreement and consists of a series of three day-long workshops in two locations and sixty hours of individualized instruction. The second round of workshops was held March 11 in Lumberton, North Carolina and March 12 in Clinton, North Carolina, focusing on preparing financial statements (Balance Sheet, Income Statement, Statement of Cash flows), calculating performance ratios, and using enterprise budgets to determine costs of production and risk exposure. Dr. Laurence Crane, NCIS, is Project Director of this activity and helped teach the workshops.



Future Meetings and Events Calendar
(Regional/State and Committee Meetings in Orange)

| <i>Event</i> | <i>Date(s)</i> | <i>Location</i> |
|---|-------------------------|---------------------------|
| Regional/State Chairman Training | March 25-26 | Overland Park, KS |
| NAIC Spring Meeting | March 29-April 1 | Orlando, FL |
| Underwriting & Operations Meeting | April 16-17 | Overland Park, KS |
| MPCI PPLA Committee Meeting | April 22-23 | Overland Park, KS |
| Crop-Hail PPLA Committee Meeting | April 23-24 | Overland Park, KS |
| TIP Committee Meeting | May 7-8 | Overland Park, KS |
| Crop-Hail A&S Committee Meeting | May 15 | Overland Park, KS |
| PDC Committee Meeting | May 28-29 | Overland Park, KS |
| NCIS Fall Train the Trainer Conference | July 22-23 | Overland Park, KS |
| NAIC Summer Meeting | August 16-19 | Louisville, KY |
| NCIS Spring Train the Trainer Conference | November 5-6 | Overland Park, KS |
| NAIC Fall Meeting | November 17-20 | Washington, DC |
| <u>2015 Meetings</u> | | |
| 2015 Claims Managers' Conference | January 21-22 | Overland Park, KS |
| Crop Insurance Industry Convention | February 8-11 | Bonita Springs, FL |
| NAIC Spring Meeting | March 28-31 | Phoenix, AZ |
| NCIS Fall Train the Trainer Conference | July 14-15 | Overland Park, KS |
| NAIC Summer Meeting | August 14-17 | Chicago, IL |
| NCIS Spring Train the Trainer Conference | November 4-5 | Overland Park, KS |
| NAIC Fall Meeting | November 19-22 | Washington, DC |