



What's Happening at NCIS

November 10, 2014

Topics this week:

- 2015 Train the Trainer Conference held in Overland Park
- Training & Education Committee Meeting
- RMA Compliance & AIP Quality Control Managers Meeting
- 2014 AFA Convention
- Farm Bill Workshop for 1890 Educators
- Risk Management Workshop-South Carolina



Contact us:

NCIS

8900 Indian Creek Pkwy #600
Overland Park, KS 66210
913-685-2767

Questions/Comments/ Membership Info

Sherris@ag-risk.org

NCIS Website

www.ag-risk.org

Crop Insurance in America Website

www.cropinsuranceinamerica.org

Support Crop Insurance Website

www.supportcropinsurance.org

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2015 Train the Trainer Spring Conference Held in Overland Park

Over 300 people met over a two day period this past week at the 2015 NCIS Train the Trainer Spring Conference held in Overland Park, Kansas. The national conference is designed for NCIS Training Contacts and Company Training Personnel. The overall objective of this session is to provide trainers with updated technical information and training materials needed to prepare and conduct their company training for the 2015 crop year. Guest speakers included Dr. Joe Outlaw of Texas A&M University and Heather Manzano, Director Administrator of Compliance for the Risk Management Agency.

Agenda items included 2014 Farm Bill implementation issues, new crop hail endorsements, new policy information, actuarial information and other MPCl issues for the 2015 Reinsurance Year.

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Training and Education Committee Meeting

Members of the Training and Education Committee met with NCIS Staff prior to the Spring Train the Trainer to discuss various issues involved with the Training Conferences. Topics included: use of possible webinar's for future Farm Bill training, meeting formats for the training conferences, training guidelines and materials included in the conference booklets.

RMA Compliance & AIP Quality Control Managers Meeting

Approved Insurance Provider (AIP) Quality Control Managers met with Risk Management Agency Compliance Staff after the Spring Train the Trainer Conference to discuss compliance issues regarding Improper Payments, the use of HyDRA tools and Appendix IV activities.

2014 National Agriculture Future of American (AFA) Leaders Convention

NCIS Staff members Laurie Langstraat, Dana Ford and Mike Sieben attended the 2014 Agriculture Future of American Leaders (AFA) Conference which was held November 6-9, at the Crown Center in Kansas City, MO. AFA links college students to opportunities for career development in business, production, science and technology. Each one of the 590 delegates have been selected specifically based on their talent, passion and commitment to the agricultural industry. Laurie and Dana were part of the Opportunity Fair where students learn about internships and full-time employment opportunities and Mike was a presenter at the Track 1 program which is designed for the student to understand their talents, skills values and motivations. NCIS is one of the 75 sponsors for the AFA Conference.



Farm Bill Workshop for 1890 Educators

A workshop for Extension Educators from the 1890 Land Grant Universities was held November 6, 2014 in Atlanta, Georgia. The conference was a train-the-trainer event for extension and other allied professionals to learn about the 2014 Farm Bill and gather the materials, insight, and tools needed to educate small, limited resource, and socially disadvantaged producers about farm bill programs, decisions, and issues. NCIS participated on the planning committee and helped to conduct the training. Dr. Laurence Crane, NCIS, discussed record keeping and reviewed the types of production records that are critical to participating in crop insurance and NAP programs. Conference presentations will be available at the Southern Risk Management Education Center (SRMEC) site <http://srmec.uark.edu/>

Risk Management Workshop—South Carolina

NCIS has partnered with Extension Educators at South Carolina State University (SCSU) to teach a series of Risk Management planning workshops to limited resource and socially disadvantaged farmers in the Strike Force counties of South Carolina. The objective is to help farmers and ranchers understand their risk exposure and develop risk management plans for their farms. This training consists of a series of three workshops and sixty hours of individualized instruction. NCIS conducted the last of the three workshops in Bowman, South Carolina, Saturday, November 8. During this workshop each participant set risk management goals in five different areas (production, marketing, financial, human resource, legal) and delineated three specific actions to reach each goal. Over the next six months local Extension Educators will work individually with these producers to ensure they take these actions and reach their goals. Funding for the project is from a competitive grant prepared by NCIS and selected by the Southern Risk Management Education Center (SRMEC), operated by the University of Arkansas Division of Agriculture. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.

Future Meetings and Events Calendar
(Regional/State Meetings and Schools in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
NAIC Fall Meeting	November 17-20	Washington, DC
NCIS Board of Directors Meeting	December 8-9	Offsite
<u>2015 Meetings</u>		
Minnesota/North Dakota/South Dakota R/S Meeting	January 6-7	Morton, MN
Colorado/Wyoming R/S Meeting	January 8	Littleton, CO
Gulf States R/S Meeting	January 15	Tunica, MS
2015 Claims Managers' Conference	January 21-22	Overland Park, KS
Southwest R/S Meeting	January 29-30	Ruidoso, NM
Nebraska/Iowa R/S Meeting	February 3-4	Council Bluffs, IA
Kentucky/Tennessee R/S Meeting	February 5	Nashville, TN
Illinois/Wisconsin R/S Meeting	February 5	Springfield, IL
Indiana/Ohio/Michigan R/S Meeting	February 5	Ft. Wayne, IN
Crop Insurance Industry Convention	February 8-11	Bonita Springs, FL
Kansas/Oklahoma R/S Meeting	February 12	Oklahoma City, OK
Missouri R/S Meeting	February 17	Columbia, MO
California/Nevada R/S Meeting	February 17-18	Monterey, CA
Southeast/East R/S Meeting	March 3	Charleston, SC
Northwest/Montana	March 3-4	Missoula, MT
Regional State Chairman Training	TBD	Overland Park, KS
NAIC Spring Meeting	March 28-31	Phoenix, AZ
NCIS Fall Train the Trainer Conference	July 14-15	Overland Park, KS
NAIC Summer Meeting	August 14-17	Chicago, IL
NCIS Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, DC