



What's Happening at NCIS

October 20, 2014

Topics this week:

- Kent Petersen Industry Friend and Leader
- SILA National Education Conference
- AAEA Symposium on Crop Insurance
- Crop-Hail A&S Committee Meets



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www.supportcropinsurance.org

Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



Kent Petersen Industry Friend and Leader

Kent Alan Petersen, 67, Olathe, Kan., passed away Friday, October 9, 2014. "Kent had battled multiple myeloma for nearly eight years and had such a desire to beat the disease and continue living, even through such insurmountable odds. All who knew him know how he continued to fight without complaint, even through grueling stem cell transplants and a myriad of medical procedures. He was an inspiration to all who knew him and a mentor to so many friends and employees in business. He fought the disease with grace and dignity right to the end."

Kent began his career in the crop insurance industry almost 40 years ago. From 1973 to 1990, Kent worked for Crop Hail Management, starting as a crop insurance adjuster and working up through the ranks to become the chief operations officer. From 1990 to 1992, Kent assisted with the transition and in 1992 was named manager of underwriting and reinsurance for Rural Community Insurance Services. He served in that position until 1997.

After a brief retirement from the industry, Kent returned to the industry as president of CropUSA in January of 2003. In 2008, Hudson Insurance Company purchased the assets of CropUSA and the employment contracts of many employees. Kent supported that transition and was named senior vice president of Hudson Insurance Company and President of Hudson Crop. He remained in that position until his retirement in September 2013.

Kent was a member of many industry organizations including serving on the NCIS Board of Directors from 1992-1997. He was also an active member of the American Association of Crop Insurers, serving as a strong advocate for the crop insurance industry.

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Kent's full obituary can be read at:

<http://www.penwellgabelolathe.com/obituary.aspx?src=choice&obitid=89154&fname=Kent&lname=Petersen&city=Olathe&st=KS>



Securities and Insurance Licensing (SILA) National Education Conference

NCIS Staff Dean Strasser and Janet Straley attended the SILA National Education conference held in Anaheim, California, October 5 - 8. The conference draws participants from the insurance and securities industries, regulators, professional associations, consulting firms and vendors. This conference provides a group experience of navigating through insurance licensing and securities registration issues by collaboration, sharing of ideas, learning from one another, and discovering solutions using proper tools and resources.



**2014 Agricultural & Applied Economics Association (AAEA)
Symposium on Crop Insurance and the Farm Bill**



NCIS co-sponsored and participated in the 2014 AAEA Symposium on "Crop Insurance and the Farm Bill: Implementing Change in U.S. Agricultural Policy" held in Louisville, Kentucky, October 8 and 9. This symposium is the fifth in a series of small and focused research, outreach, and teaching gatherings that bring together colleagues from throughout the United States and around the world who share an interest in crop insurance by understanding agricultural markets, risk management, and the policy impacts of alternative crop insurance programs. NCIS President, Tom Zacharias, spoke about Industry Perspectives on Crop Insurance in the 2014 Farm Bill.

Crop Hail Actuarial and Statistical (CH A&S) Committee Meeting

The NCIS Crop-Hail Actuarial & Statistics Committee held their fall meeting in Santa Rosa, California, October 13 and 14. The Committee reviewed 2016 Final Average Loss Cost (FALC) filing methodologies for the following states: Arizona, New Mexico, Texas, Iowa, Kansas, Kentucky, Tennessee, Minnesota, North Dakota, South Dakota, Nebraska, Oklahoma and the Northeast States. State Insurance Department crop-hail bulletins and Production Plan methodology and data reporting were also discussed at the meeting.



Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
Crop-Hail PPLA Committee Meeting	October 22-23	Overland Park, KS
Training and Education Committee Meeting	November 4	Overland Park, KS
NCIS Spring Train the Trainer Conference	November 5-6	Overland Park, KS
NAIC Fall Meeting	November 17-20	Washington, DC
NCIS Board of Directors Meeting	December 8-9	Offsite
<u>2015 Meetings</u>		
Minnesota/North Dakota/South Dakota R/S Meeting	January 6-7	Morton, MN
Colorado/Wyoming R/S Meeting	January 8	Littleton, CO
Gulf States R/S Meeting	January 15	Tunica, MS
2015 Claims Managers' Conference	January 21-22	Overland Park, KS
Southwest R/S Meeting	January 29-30	Ruidoso, NM
Nebraska/Iowa R/S Meeting	February 3-4	Council Bluffs, IA
Kentucky/Tennessee R/S Meeting	February 5	Nashville, TN
Illinois/Wisconsin R/S Meeting	February 5	Springfield, IL
Indiana/Ohio/Michigan R/S Meeting	February 5	Ft. Wayne, IN
Crop Insurance Industry Convention	February 8-11	Bonita Springs, FL

Kansas/Oklahoma R/S Meeting	February 12	Oklahoma City, OK
Missouri R/S Meeting	February 17	Columbia, MO
California/Nevada R/S Meeting	February 17-18	Monterey, CA
Southeast/East R/S Meeting	March 3	Charleston, SC
Northwest/Montana	March 3-4	Missoula, MT
Regional State Chairman Training	TBD	Overland Park, KS
NAIC Spring Meeting	March 28-31	Phoenix, AZ
NCIS Fall Train the Trainer Conference	July 14-15	Overland Park, KS
NAIC Summer Meeting	August 14-17	Chicago, IL
NCIS Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, DC