



# What's Happening at NCIS

August 31, 2015

## Topics this week:

- Pennsylvania Crop Insurance Conference
- Argentina Delegation Visits NCIS
- PDC Conference Call



## Contact us:

### NCIS

8900 Indian Creek Pkwy #600  
Overland Park, KS 66210  
913-685-2767

### Questions/Comments/ Membership Info

[Sherris@ag-risk.org](mailto:Sherris@ag-risk.org)

### NCIS Website

[www.ag-risk.org](http://www.ag-risk.org)

### Crop Insurance in America Website

[www.cropinsuranceinamerica.org](http://www.cropinsuranceinamerica.org)

### Support Crop Insurance Website

[www.supportcropinsurance.org](http://www.supportcropinsurance.org)

### Twitter

*Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.*

*We welcome your comments and look forward to sharing this update with you.*



**What's Happening at NCIS**  
will resume publication on  
**Monday, September 14**

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## ***Pennsylvania Crop Insurance Conference***

NCIS participated in the 15<sup>th</sup> Annual Pennsylvania Crop Insurance Conference, held August 27, 2015 in Harrisburg, Pennsylvania. The purpose of the conference was to provide crop insurance agents and other allied professionals with update information on the crop insurance program, agricultural policy and risk management. Dr. Laurence Crane, NCIS, represented NCIS and participated in the discussions on risk management planning, and emerging trends in agriculture. The conference was approved by the Pennsylvania Insurance Department for continuing education hours for the crop insurance agents who attended. In addition to Pennsylvania, there were attendees from Maryland, Virginia, West Virginia, New Jersey, Delaware, New York, Massachusetts, and Maine. The initial Pennsylvania Crop Insurance Conference, held in 2000, was initiated by NCIS and was co-sponsored by Penn State University. In 2001 the conference was scheduled for September 12, and was rescheduled for later in October. The Pennsylvania Department of Agriculture has since taken leadership of the conference, and it has been held annually ever since with the exception of 2014.

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### ***Argentina Delegation Visits NCIS***

Creating stronger international connections, NCIS was visited by a group of Agricultural Professionals from Argentina on August 28, 2015. Hosted by the University of Missouri, the group had the opportunity to visit due to the USDA sponsored Cochran Fellowship Program. The Cochran Fellowship Program provides training opportunities to agricultural professionals from middle income countries, emerging markets and emerging democracies. Their goal in visiting NCIS was to learn about general risk management policies and procedures and the role that NCIS plays in the Crop Insurance industry. Presenting on behalf of NCIS was Senior Vice President of Actuarial, Statistical and Information Services, Frank Schnapp, Senior Vice President of Loss Adjustment and Insurance Products, Mike Sieben and Senior Vice President of Insurance Services, Troy Brady.



### ***Product Development Committee (PDC) Teleconference Call***

The NCIS Program Development Committee met by teleconference August 20. The PDC is comprised of the Chairmen from each of the 7 Standing committees (Communications and Outreach; Crop-Hail Actuarial and Statistics; Crop-Hail Policy, Procedure and Loss Adjustment; MPCl Policy, Procedure and Loss Adjustment; Technology and Information Processing; Training and Education; and Underwriting and Operations) as well as a representative from each member company with active representation on a minimum of 4 Standing committees. Members of the PDC are briefed on issues affecting the crop insurance industry that are recommended by the various standing committees. Action items brought forward and approved through the PDC are then voted on by the Board of Directors.

**Future Meetings and Events Calendar**  
**(Regional/State Meetings and Schools in Orange)**

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
Board of Directors Meeting	September 15-16	Overland Park, KS
MPCI PPLA Committee Meeting	September 17-18	Overland Park, KS
AIAG (International Association of Agricultural Production Insurers)	September 27-30	Kansas City, MO
NCIS 2016 Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, D.C.
Board of Directors Meeting	December 9-10 or 10-11	Offsite
<u>2016 Meetings</u>		
Minnesota/North Dakota/South Dakota R/S Meeting	January 6-7	Watertown, SD
Colorado/Wyoming R/S Meeting	January 8	Littleton, CO
Gulf States R/S Meeting	January 14	Tunica, MS
2016 Claims Managers Conference	January 20-21	Overland Park, KS
Southwest R/S Meeting	January 28-29	Ruidoso, NM
Iowa/Nebraska R/S Meeting	February 2-3	Council Bluffs, IA
Kentucky/Tennessee R/S Meeting	February 4	Nashville, TN
Illinois/Wisconsin R/S Meeting	February 4	Springfield, IL
Indiana/Michigan/Ohio R/S Meeting	February 4	Ft. Wayne, IN
Kansas/Oklahoma R/S Meeting	February 11	TBD, Kansas
Crop Insurance Industry Convention	February 14-17	Indian Wells, CA
Missouri R/S Meeting	February 16	Columbia, MO
Board of Directors Meeting	February 17	Indian Wells, CA
Arizona/California/Nevada R/S Meeting	February 23-24	Monterey, CA
East/Southeast R/S Meeting	March 1	Myrtle Beach, SC
Montana/Northwest R/S Meeting	March 1-2	Missoula, MT
Regional/State Chairman Training	TBD	Overland Park, KS
NAIC Spring Meeting	April 3-6	New Orleans, LA
NCIS 2017 Train the Trainer Fall Conference	July 19-20	Overland Park, KS
NAIC Summer Meeting	August 6-9	San Diego, CA
NCIS 2017 Train the Trainer Spring Conference	November 2-3	Overland Park, KS
NAIC Fall Meeting	December 10-13	Miami Beach, FL