

Topics this week:

- IA/NE Regional/State Mtg.
- KY/TN Regional/State Mtg.
- IL/WI Regional/State Mtg.
- IN/MI/OH Regional/State Mtg.
- 2015 Crop Insurance Annual Meeting

Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



Bonita Springs, Florida



New England

vs.

2015 Iowa/Nebraska Regional/State Committee Annual Meeting

The Nebraska and Iowa Regional State Committees held their joint 2015 annual meeting on February 3 and 4 in Council Bluffs, Iowa. Fifty-six representatives from NCIS member companies were registered to attend. Guest speakers included representatives from the Topeka and St. Paul Regional Offices of the Risk Management Agency and the Nebraska FSA office. The meeting was chaired jointly by Chad Mixdorf (Farmers Mutual Hail) and Brad Veenstra (Great American). Dave Hall, NCIS, provided update information to the committees on Crop Hail and MPCl policy and procedure changes for the 2015 crop year. Mark Zarnstorff, NCIS, provided an update of NCIS sponsored research activities of interest to these committees.

2015 Kentucky/Tennessee Regional/State Committee Annual Meeting5

The Kentucky/Tennessee Regional/State Committee held their 2015 annual meeting February 5 in Nashville, Tennessee, led by Chairman Zach Alexander of Rain and Hail. In attendance were twenty committee members from nine member companies, four representatives from the Kentucky and Tennessee FSA offices, an agent representative, and Mike Davis from the RMA-Jackson Regional Office. Presentations included an NCIS Update by Chris Lindsay, an RMA update by Mike Davis, and an FSA report by Marcinda Kester (Kentucky).

2015 Illinois/Wisconsin Regional/State Committee Annual Meeting5

The 2015 Illinois/Wisconsin Regional State Committee Annual Meeting was held in Springfield, Illinois, February 5. Forty-five representatives from NCIS member companies learned about recent policy updates from Doug Bailey (Springfield FSA), Brian Frieden (Springfield RMA RO), and Josh Engelking (Indianapolis RMA Compliance Office). Dr. Emerson Nafziger (University of Illinois Extension) presented information from recent corn and soybean research. The Committee agreed to conduct a Crop Hail school August 5-6, 2015 in Champaign, Illinois. James Houx, Troy Brady, and Mark Flohr from NCIS provided information to the committee on recommendations from the various Regional/State Committees for MPCl and Crop Hail; a Policy and Underwriting update; Crop Hail update; overview of changes to the Loss Adjustment Manual; CAPP update; anti-trust update; and a public relations update.

Contact us:

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**Questions/Comments/
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Crop Insurance in America Website
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2015 Indiana/Ohio/Michigan Regional/State Committee Annual Meeting5

The 2015 Indiana/Ohio/Michigan Regional/State Committee annual meeting was held in Ft. Wayne, Indiana, on February 5. Forty-one committee members representing twelve member companies were in attendance. Speakers included Jodie Tate, Deputy Director for the Springfield RMA Regional Office; Steve Brown, Disaster/Price Support Program Chief; Jacob Maxwell, Disaster/Price Support Program Specialist from the Indiana State FSA Office; Ronie Griffin, Director of the Indianapolis Compliance Office; and Guest Speaker – Shaun Casteel, Extension Soybean Specialist / Assistant Professor of Agronomy Purdue University. Mr. Casteel provided an update on soybean research being conducted in cooperation with NCIS. The NCIS Update was provided by Don Hutsell, liaison to the committee.

2015 Crop Insurance Annual Meeting

Did you know that next to tourism in Florida that the state's next largest employer is agriculture?

From February 8-11, leaders from the crop insurance industry, American agriculture and the Federal government will be at the Hyatt Regency Coconut Point Resort in Bonita Springs to discuss risk protection in the 21st century and what can be done to continually improve the system.

Among the key discussion points: Keeping crop insurance affordable for all farmers regardless of their size or planting choices; ensuring widespread availability of insurance across all states and numerous crops; and maintaining the viability of private-sector delivery.

It is a packed agenda, and as the cornerstone of today's farm policy, crop insurers have a lot to discuss. However, we fully expect us to do our part in supporting the other major Florida employer — tourism — while we are in town.



Brandon Willis
Weber



Tim

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
2015 Meetings		
Crop Insurance Industry Convention	February 8-11	Bonita Springs, FL
NCIS Board of Directors Meeting	February 11	Bonita Springs, FL
Kansas/Oklahoma R/S Meeting	February 12	Oklahoma City, OK

Missouri R/S Meeting	February 17	Columbia, MO
California/Nevada R/S Meeting	February 17-18	Monterey, CA
Ag Outlook Forum	February 19-20	Arlington, VA
Southeast/East R/S Meeting	March 3	Charleston, SC
Northwest/Montana	March 3-4	Missoula, MT
Regional State Chairman Training	March 24-25	Overland Park, KS
NAIC Spring Meeting	March 28-31	Phoenix, AZ
TIP Committee Meeting	April 7-8	Overland Park, KS
Underwriting & Operations Committee Meeting	April 14-15	Overland Park, KS
MPCI PPLA Committee Meeting	April 21-22	Overland Park, KS
CH PPLA Committee Meeting	April 28-29	Overland Park, KS
CH A&S Committee Meeting	May 12	Overland Park, KS
PDC Committee Meeting	May 27-28	Overland Park, KS
Board of Directors Meeting	June 29-30	Offsite
NCIS Fall Train the Trainer Conference	July 14-15	Overland Park, KS
NAIC Summer Meeting	August 14-17	Chicago, IL
Board of Directors Meeting	September 15-16	Overland Park, KS
AIAG (International Association of Agricultural Production Insurers)	September 27-30	Kansas City, MO
NCIS Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, D.C.
Board of Directors Meeting	December 9-10 or 10-11	Offsite
2017 Meetings		
2016 Claims Managers Conference	January 20-21	Overland Park, KS
Crop Insurance Industry Convention	February 14-17	Indian Wells, CA
NAIC Spring Meeting	April 3-6	New Orleans, LA
2017 Train the Trainer Fall Conference	July 12-13	Overland Park, KS
NAIC Summer Meeting	August 6-9	San Diego, CA
2017 Train the Trainer Spring Conference	November 2-3	Overland Park, KS
NAIC Fall Meeting	December 10-13	Miami Beach, FL