



What's Happening at NCIS

January 19, 2015

Topics this week:

- UNL Agribusiness/Ag Econ Club Visit NCIS
- Risk Management Workshop Held in Rhode Island
- Gulf States Regional/State Committee Meeting



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a “round-up” of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



University of Nebraska – Lincoln (UNL) Agribusiness/Ag Econ Club Visit NCIS

Thirty members of the University of Nebraska-Lincoln's Agribusiness/Ag Economics Club visited NCIS to learn more about crop insurance, NCIS' role and what career opportunities are available for graduating students and those seeking internships. In addition to several NCIS staff, Tim Witt and Rodger Mathews from the Risk Management Agency participated in the session. The students and their advisor, Dr. Ron Hanson, visited several agribusinesses during their three days in the Kansas City area.

Risk Management Workshop Held in Rhode Island

The University of Rhode Island (URI) Cooperative Extension organized a workshop on business planning and risk management for small and beginning farmers in Providence, Rhode Island, January 14. Over 40 producers attended this day-long training where the focus was helping inexperienced agricultural producers integrate risk management and marketing strategies into their business planning. Dr. Laurence Crane, NCIS, helped teach the workshop and provided an overview of risk identification, assessment, and treatment. He also discussed the crop insurance products available to farmers in Rhode Island. Participation in this URI sponsored workshop is a component of the Risk Management Education and Outreach that NCIS is conducting for URI as part of the Targeted States Program funded by RMA. The purpose of the Targeted States Program is to deliver crop insurance education and information to U.S. agricultural producers in states where there traditionally is, and continues to be, a low level of Federal crop insurance participation and availability.

Gulf States Regional/State Meeting

The 2015 Gulf States Regional/State Committee annual meeting was held in Robinsonville, Mississippi, on January 15. Eleven crop insurance companies were represented with 27 attendees. Our chairman, Scott Altfillisch, spoke to the participants on Prevented Planting 1st crop/2nd crop, along with double cropping. In addition, Mike Davis from the RMA Regional Office spoke on regional updates and Michael Sullivan, FSA Executive Director, addressed Agricultural Risk Coverage and Price Loss Coverage along with other pertinent topics. Lynnette Dillon, NCIS liaison, provided an update presentation.

Future Meetings and Events Calendar
(Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<u>2015 Meetings</u>		
2015 Claims Managers' Conference	January 21-22	Overland Park, KS
Southwest R/S Meeting	January 29-30	Mescalero, NM
Nebraska/Iowa R/S Meeting	February 3-4	Council Bluffs, IA
Kentucky/Tennessee R/S Meeting	February 5	Nashville, TN
Illinois/Wisconsin R/S Meeting	February 5	Springfield, IL
Indiana/Ohio/Michigan R/S Meeting	February 5	Ft. Wayne, IN
Crop Insurance Industry Convention	February 8-11	Bonita Springs, FL
NCIS Board of Directors Meeting	February 11	Bonita Springs, FL
Kansas/Oklahoma R/S Meeting	February 12	Oklahoma City, OK
Missouri R/S Meeting	February 17	Columbia, MO
California/Nevada R/S Meeting	February 17-18	Monterey, CA
Ag Outlook Forum	February 19-20	Arlington, VA
Southeast/East R/S Meeting	March 3	Charleston, SC
Northwest/Montana	March 3-4	Missoula, MT
Regional State Chairman Training	TBD	Overland Park, KS
NAIC Spring Meeting	March 28-31	Phoenix, AZ
NCIS Fall Train the Trainer Conference	July 14-15	Overland Park, KS
NAIC Summer Meeting	August 14-17	Chicago, IL
NCIS Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, DC