



What's Happening at NCIS

June 22, 2015

Topics this week:

- 2015 NCIS Crop-Hail Grape and Pear School/Field Day
- 67th Annual Farm Bureau Crop Conference
- National Farm Business Management Conference



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NCIS Website

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www.cropinsuranceinamerica.org

Support Crop Insurance Website

www.supportcropinsurance.org

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

2015 NCIS Crop-Hail Grape and Pear School/Field Day

Troy Brady and Dean Strasser of NCIS attended the NCIS Northwest Regional/State Crop Insurance Committee's adjuster school for Grapes and Pears on June 15 and 16 held in Yakima, Washington, with over 40 participants. The classroom covered the MPCI crop provisions and loss adjustment procedures for both crops. Dean Strasser provided an industry update and discussed insurance principles in maintaining program integrity. The field session began with a visit to a local vineyard where the grower explained how the grafting process works and then conducted a field tour demonstrating the growth of a new variety grafted onto existing rootstock. Information was also provided about properly maintaining a vineyard covering topics such as irrigation, pruning, and pest control. The school ended with a presentation from a Washington state grader illustrating the different defects on pears that affect grade and acceptability of domestic and foreign markets.



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67th Annual Farm Bureau Crop Conference

NCIS Senior Vice President Mike Sieben attended the 67th Annual Farm Bureau Crop Conference held in Hot Springs, Arkansas, June 15-16, to provide an update of current activities at NCIS. Information provided to the group included: MPCl and Crop Hail premium and losses, dates and locations of upcoming schools and conferences, and NCIS standing committee activities.

National Farm Business Management Conference

NCIS participated as a sponsor at the National Farm Business Management Conference in Rochester, New York, June 14 – 15, 2015. The conference brought together agricultural educators from across the country to discuss contemporary issues facing agricultural producers and to share ideas and teaching techniques. Members of two organizations: National Association of Farm Business Analysis Specialists and National Farm & Ranch Business Management Education Association attended the week-long conference to improve their knowledge of current policy issues, risk management tools, and to network with other educators and vendors. Dr. Laurence Crane, NCIS, participated in the conference and represented the crop insurance industry. Material describing the Essential Strengths of Crop Insurance was distributed to participants.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
Crop-Hail and MPCl Corn, Lentils, Peas and Wheat School	June 23-24	Moccasin, MT
Board of Directors Meeting	June 29-30	Offsite
NCIS 2016 Fall Train the Trainer Conference	July 14-15	Overland Park, KS
Crop-Hail Corn, Soybeans & Oats, MPCl Forage School	July 16	Beresford, SD
Crop-Hail and MPCl Corn & Soybeans School	July 21-22	Grand Island, NE
Crop-Hail New Adjuster School (Corn, Soybeans, Dry Beans)	July 22	Lamberton, MN
Crop-Hail Corn and Soybeans School	July 23	Lamberton, MN
Crop-Hail & MPCl Corn, Grain Sorghum and Soybeans School	July 30-31	Manhattan, KS
Crop-Hail Corn, Soybeans and Wheat in Classroom School	August 5-6	Champaign, IL
Crop-Hail New Adjuster – Wheat,	August 10	Fargo, ND

Corn and Soybeans School		
Crop-Hail School (Crops TBD)	August 11	Fargo, ND
MPCI Quality Adjustment Cotton and Peanut School	August 11	Lubbock, TX
MPCI School	September	Fargo, ND
NAIC Summer Meeting	August 14-17	Chicago, IL
Board of Directors Meeting	September 15-16	Overland Park, KS
MPCI PPLA Committee Meeting	September 17-18	Overland Park, KS
AIAG (International Association of Agricultural Production Insurers)	September 27-30	Kansas City, MO
NCIS 2016 Spring Train the Trainer Conference	November 4-5	Overland Park, KS
NAIC Fall Meeting	November 19-22	Washington, D.C.
Board of Directors Meeting	December 9-10 or 10-11	Offsite
<u>2016 Meetings</u>		
2016 Claims Managers Conference	January 20-21	Overland Park, KS
Crop Insurance Industry Convention	February 14-17	Indian Wells, CA
Board of Directors Meeting	February 17	Indian Wells, CA
NAIC Spring Meeting	April 3-6	New Orleans, LA
NCIS 2017 Train the Trainer Fall Conference	July 19-20	Overland Park, KS
NAIC Summer Meeting	August 6-9	San Diego, CA
NCIS 2017 Train the Trainer Spring Conference	November 2-3	Overland Park, KS
NAIC Fall Meeting	December 10-13	Miami Beach, FL