



What's Happening at NCIS

November 9, 2015

Topics this week:

- 2016 Train the Trainer Spring Conference
- Training & Education Committee Meeting
- Canadian Crop Hail Meeting
- AFA Convention
- CIPA Conference



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2016 Train the Trainer Spring Conference Held in Overland Park

NCIS welcomed over 290 people to the 2016 NCIS Train the Trainer Spring Conference held in Overland Park, Kansas. AIP participants, along with RMA met over a two day period on November 4 and 5. The national conference is designed for NCIS Training Contacts and Company Training Personnel. The overall objective of this session is to provide trainers with updated technical information and training materials needed to prepare and conduct their company training for the 2016 crop year. Guest speakers included Dave Paul from Watts and Associates who presented Margin Protection updates and Dennis Daggett from ProAg who introduced participants to Sprinkler Irrigated Rice and Hybrid Rice Seed. Various guest speakers from RMA gave updates on PRF, Multiple Benefits, STAX and WFRP.

Additional agenda items included General Standards, Crop Insurance and Document and Supplemental Standards Handbooks, Actuarial, Crop Hail, IT and Policy updates for the 2016 Reinsurance Year. Mike Sieben, Senior Vice President for LAIP, was recognized for his 43 years of service to the crop insurance industry. He will be retiring at the end of the year. We congratulate Mike and wish him the very best!



Training and Education Committee Meeting Held in Overland Park

Members of the Training and Education Committee met with NCIS Staff the afternoon of November 5 to discuss various issues involved with the Training Conferences. Topics included: Train-the-Trainer meeting attendance, use and distribution format of the eBinder, how to utilize the Learning Management System (LMS) in the future and other training topics.

NCIS Attends Canadian Crop Hail Association (CCHA) Meeting

The Canadian Crop Hail Association (CCHA) held its fall meeting in Regina, Saskatchewan, On November 5, 2015. CCHA member companies include Canadian Hail Agencies, Co-Operative Hail Insurance Company, Palliser Insurance Company, Rain and Hail Insurance Corp., and Saskatchewan Municipal Insurance. CCHA members are also members of NCIS. NCIS President, Tom Zacharias, attended the meeting and discussed NCIS member services as well as an update of ongoing loss adjustment research in Canada.

AFA Convention



NCIS Staff members Laurie Langstraat and Ashley Craft attended the 2015 Agriculture Future of America Leaders (AFA) Conference which was held November 5-8, at Crown Center in Kansas City, MO. AFA links college students to opportunities for career development in business, production, science and technology. Each one of the 600+ delegates have been selected specifically based on their talent, passion and commitment to the agricultural industry. Laurie and Ashley were part of the Opportunity Fair where students learned about internships and full-time employment opportunities. Laurie also took part in the Track 4 program which is designed for the student to understand their talents, skills, values and motivations, as well as, how to apply each to life after graduation. NCIS is one of the 75 sponsors for the AFA Conference.

Crop Insurance Professional Association (CIPA) Conference

NCIS participated in the Crop Insurance Professional Association (CIPA) conference in Chicago, Illinois, on November 2, 2015. Tom Zacharias, NCIS President, presented an update of recent NCIS activities and issues facing the crop insurance industry.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
NAIC Fall Meeting	November 19-22	Washington, D.C.
Board of Directors Meeting	December 10-11	Offsite

<u>2016 Meetings</u>		
Minnesota/North Dakota/South Dakota R/S Meeting	January 6-7	Watertown, SD
Colorado/Wyoming R/S Meeting	January 8	Littleton, CO
Gulf States R/S Meeting	January 14	Tunica, MS
NCIS 2016 Claims Managers Conference	January 20	Overland Park, KS
Whole Farm Revenue Protection Adjuster Training	January 21	Overland Park, KS
Southwest R/S Meeting	January 28-29	Ruidoso, NM
Iowa/Nebraska R/S Meeting	February 2-3	Council Bluffs, IA
Kentucky/Tennessee R/S Meeting	February 4	Nashville, TN
Illinois/Wisconsin R/S Meeting	February 4	Springfield, IL
Indiana/Michigan/Ohio R/S Meeting	February 4	Ft. Wayne, IN
Kansas/Oklahoma R/S Meeting	February 11	Mulvane, Kansas
Crop Insurance Industry Convention	February 14-17	Indian Wells, CA
Missouri R/S Meeting	February 16	Columbia, MO
Board of Directors Meeting	February 17	Indian Wells, CA
Arizona/California/Nevada R/S Meeting	February 23-24	Monterey, CA
East/Southeast R/S Meeting	March 1	Myrtle Beach, SC
Montana/Northwest R/S Meeting	March 1-2	Missoula, MT
Regional/State Chairman Training	TBD	Overland Park, KS
NAIC Spring Meeting	April 3-6	New Orleans, LA
CH PPLA Committee Meeting	April 20-21	Overland Park, KS
NCIS 2017 Train the Trainer Fall Conference	July 19-20	Overland Park, KS
NAIC Summer Meeting	August 6-9	San Diego, CA
NCIS 2017 Train the Trainer Spring Conference	November 2-3	Overland Park, KS
NAIC Fall Meeting	December 10-13	Miami Beach, FL
<u>2017 Meetings</u>		
Crop Insurance Industry Convention	February 5-8	Bonita Springs, FL
NAIC Spring Meeting	April 8-11	Denver, CO
NAIC Summer Meeting	August 5-8	Philadelphia, PA
NAIC Fall Meeting	December 2-5	Honolulu, HA