



What's Happening at NCIS

November 16, 2015

Topics this week:

- National Association of Farm Broadcasters Convention
- AgGateway 10th Annual Conference
- Risk Management Workshop - Mississippi
- PDC Conference Call



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Support Crop Insurance Website

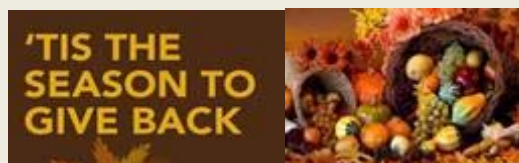
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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



Happy Thanksgiving!

We will resume the What's Happening publication Monday, November 30.

National Association of Farm Broadcasting (NAFB) Convention

National Crop Insurance Services was a proud sponsor at the 72nd annual National Association of Farm Broadcasting (NAFB) held in Kansas City, November 12-13. NCIS also participated in the convention's Trade Talk program on Thursday. Trade Talk provides attendees with an opportunity to interview agricultural businesses and trade groups. By the end of the day, NCIS president, Tom Zacharias, provided nine broadcasters with interviews on various aspects of the crop insurance industry.

NAFB is dedicated to serving the interest of the agricultural community and creating value for its broadcast member stations and networks. NAFB is an established liaison between farm broadcast stations and networks and the Agri-Marketing community of companies and agencies.



AgGateway 10th Annual Conference

NCIS staff Jessica Trites Rolle participated in the AgGateway 10th Annual Conference

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CropInsuranceInAmerica

in San Antonio, TX, November 9 - 12. The theme for this conference was "Business Agility – The Power of Collaboration and eConnectivity", building on the AgGateway mission to promote, enable and expand eBusiness in agriculture (eAgriculture).

The conference included a full schedule of working sessions – committee and council planning meetings, what's the challenge sessions, and educational forums – as well as general sessions/business meetings, networking opportunities, and four keynote speakers: Kenny Cordell, Jr., CEO of Pinnacle Agriculture Holdings; Dr. Marty Matlock, ED of the University of Arkansas Office for Sustainability and professor of Ecological Engineering; Steve Pitstick, Illinois corn and soybean grower; and Richard S. Sellers, Sr. VP of Legislative and Regulatory Affairs for the American Feed Industry Association.

Risk Management Workshop—Mississippi

NCIS is partnering with Extension Educators at Alcorn State University to teach a series of Risk Management planning workshops for limited resource and socially disadvantaged farmers in the Strike Force counties of South Carolina. The objective is to help farmers and ranchers understand their risk exposure and develop marketing plans for their farms. This training consists of a series of three workshops and sixty hours of individualized instruction. NCIS conducted the first of the three workshops in Raymond, MS on November 12, 2015. During this workshop, participants were introduced to basic risk management and marketing principles. They were taught how to evaluate marketing risk exposure, define their target market, and identify customer characteristics and preferences. Funding for the project is from a competitive grant prepared by NCIS and selected by the Southern Risk Management Education Center (SRMEC), operated by the University of Arkansas Division of Agriculture. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.

Program Development Committee Conference Call (PDC)

The Program Development committee held its quarterly conference call this past week. The PDC committee is comprised of representatives from each of its seven standing committees. Issues and improvements to the crop insurance industry from each of the standing committees are brought to the PDC for approval, which are then sent to the Board of Directors for final approval. Agenda items considered on the call were various MPCI and Crop-Hail policy and loss procedure provisions in addition to training and service award recommendations.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
NAIC Fall Meeting	November 19-22	Washington, D.C.
Board of Directors Meeting	December 10-11	Offsite

[2016 Meetings – Click Here](#) to access

Registration information

Minnesota/North Dakota/South Dakota R/S Meeting	January 6-7	Watertown, SD
Colorado/Wyoming R/S Meeting	January 8	Littleton, CO
Gulf States R/S Meeting	January 14	Tunica, MS
NCIS 2016 Claims Managers' Conference	January 20	Overland Park, KS
Whole Farm Revenue Protection Adjuster Training	January 21	Overland Park, KS
Southwest R/S Meeting	January 28-29	Ruidoso, NM
Iowa/Nebraska R/S Meeting	February 2-3	Council Bluffs, IA
Kentucky/Tennessee R/S Meeting	February 4	Nashville, TN
Illinois/Wisconsin R/S Meeting	February 4	Springfield, IL
Indiana/Michigan/Ohio R/S Meeting	February 4	Ft. Wayne, IN
Kansas/Oklahoma R/S Meeting	February 11	Mulvane, Kansas
Crop Insurance Industry Convention	February 14-17	Indian Wells, CA
Missouri R/S Meeting	February 16	Columbia, MO
Board of Directors Meeting	February 17	Indian Wells, CA
Arizona/California/Nevada R/S Meeting	February 23-24	Monterey, CA
East/Southeast R/S Meeting	March 1	Myrtle Beach, SC
Montana/Northwest R/S Meeting	March 1-2	Missoula, MT
Regional/State Chairman Training	TBD	Overland Park, KS
NAIC Spring Meeting	April 3-6	New Orleans, LA
CH PPLA Committee Meeting	April 20-21	Overland Park, KS
NCIS 2017 Train the Trainer Fall Conference	July 19-20	Overland Park, KS
NAIC Summer Meeting	August 6-9	San Diego, CA
NCIS 2017 Train the Trainer Spring Conference	November 2-3	Overland Park, KS
NAIC Fall Meeting	December 10-13	Miami Beach, FL

2017 Meetings

Crop Insurance Industry Convention	February 5-8	Bonita Springs, FL
NAIC Spring Meeting	April 8-11	Denver, CO
NAIC Summer Meeting	August 5-8	Philadelphia, PA
NAIC Fall Meeting	December 2-5	Honolulu, HA