



# What's Happening at NCIS

January 11, 2016

## Topics this week:

- **NCIS Employee Mike Sieben Retires**
- **NCIS Employee Promotions**
- **MN/ND/SD R/S Meeting**
- **CO/WY R/S Meeting**

## Contact us:

### NCIS

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### Questions/Comments/ Membership Info

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.

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## NCIS Employee Mike Sieben Retires

In December, NCIS staff celebrated Senior Vice President of the LAIP Division, Mike Sieben's retirement. Sieben has been with NCIS since 2006 and has been working in the crop insurance industry since 1974. During a celebratory lunch, fellow NCIS colleagues shared how grateful they were of Sieben's great outlook and positive attitude he brought to the office. Sieben officially retired at the end of 2015.

Looking towards the future, Sieben and his wife are settling back into Manhattan, Kansas to be closer to family and friends. "We want to do some traveling and obviously with both of our boys still living in Manhattan, and daughter-in-laws and grandson, we want to be a part of their lives. And we lived in Manhattan for 35 years so we've got a lot of good friends back there. We'll get acquainted with them again and get back to doing things with those folks."

From everyone at NCIS, we would like to say congratulations Mike on your retirement and thank you for all of your wonderful contributions to the crop insurance industry throughout your 41 years within the business. NCIS' Troy Brady will step in as the new Senior Vice President effective January, 1, 2016.



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**Crop Insurance in America  
Website**

[www.cropinsuranceinamerica.org](http://www.cropinsuranceinamerica.org)

**Support Crop Insurance Website**

[www.supportcropinsurance.org](http://www.supportcropinsurance.org)

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**NCIS Employee Promotions**

NCIS is excited to announce the New Year has brought some new and positive changes to our office. Dean Strasser is our new Director of Field Services, which expands on his previous position of Training and Development Specialist. The main focus of this new position will be to focus on NCIS Regional and State crop insurance committees; helping enhance the adjuster schools as well as making sure those committees are adequately supported and maintained.

Stemming from her previous position of Training and Education Specialist, Lynnette Dillon is our new Director of Training and Education. She will continue to participate in many of her previous position's activities, including overseeing the Crop Adjuster Proficiency Program (CAPP) and working closely with the entire training department on new or existing projects. However, this new role will now allow her to manage the details and responsibilities associated with all national NCIS conferences.

Transitioning to his new role of Senior Vice President of Insurance Services and Operations during the past year, Troy Brady is excited about the changes to come for 2016. "We're looking at being more efficient and timelier in our feedback to AIPs on issues that cut across the industry," concluded Troy, who has been with NCIS for almost 22 years. "Over time we will be looking at additional initiatives where we can improve our services and provide more timely and effective communications.



**Troy Brady, Senior Vice President**



**Dean Strasser**  
Director of Field Services



**Lynnette Dillon**  
Director of Training & Education

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### ***Minnesota/North Dakota/South Dakota Regional/State Committee Annual Meeting***

The MN/ND/SD Regional/State Committees held their annual meeting January 6 through 7 in Watertown, South Dakota with approximately sixty people in attendance. Dave Hall and Dr. Mark Zarnstorff, NCIS, provided updates on changes to various crop policies, underwriting handbooks and loss adjustment manuals along with a presentation about ensuring program integrity. Dr. Burton Johnson and Dr. Joel Ransom, agronomic researchers with North Dakota State University, and Dr. Jeffrey Coulter, agronomic researcher with University of Minnesota, provided updates on NCIS research projects. RMA updates were provided by Mark Gutierrez, St. Paul Regional Office, and Bob Bankes, Northern Regional Compliance Office. An FSA update was provided by Stan Lamb from the Codington Company office.



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### ***Colorado/Wyoming Regional/State Committee Annual Meeting***

The CO/WY Regional/State Committee annual meeting was held in Denver on January 8 with fourteen people attending. Topics of discussion included Whole Farm Revenue, Malting Barley Pilot Endorsement, and industrial hemp production

along with the prospect of insurability since a processing plant is being planned for the Pueblo area and the crop might be a good fit to southeast Colorado. Mark Flohr, NCIS, provided MPCI and Crop-Hail policy and procedure updates. Planning is underway for the Dry Pea and Wheat Adjuster School to be held this June and the group discussed conducting an adjuster school for potatoes and malting barley. Shawn Beach from the RMA Topeka Regional Office addressed Good Farming Practices and Large Claim Reviews. Troy Brady, Senior VP of Insurance and Services and Operations at NCIS, gave a brief review of RMA Compliance activities from 2015 and upcoming 2016 changes.



**Future Meetings and Events Calendar**  
(Regional/State Meetings and Schools in Orange)

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
<i>2016 Meetings – <a href="#">Click Here</a> to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
<i>Gulf States R/S Meeting</i>	<i>January 14</i>	<i>Tunica, MS</i>
<i>NCIS 2016 Claims Managers' Conference</i>	<i>January 20</i>	<i>Overland Park, KS</i>
<i>Whole Farm Revenue Protection Adjustment Training</i>	<i>January 21</i>	<i>Overland Park, KS</i>
<i>Southwest R/S Meeting</i>	<i>January 28-29</i>	<i>Mescalero, NM</i>
<i>Iowa/Nebraska R/S Meeting</i>	<i>February 2-3</i>	<i>Council Bluffs, IA</i>

<i>Kentucky/Tennessee R/S Meeting</i>	February 4	Nashville, TN
<i>Illinois/Wisconsin R/S Meeting</i>	February 4	Springfield, IL
<i>Indiana/Michigan/Ohio R/S Meeting</i>	February 4	Ft. Wayne, IN
<i>Kansas/Oklahoma R/S Meeting</i>	February 11	Mulvane, Kansas
<i>Crop Insurance Industry Convention</i>	February 14-17	Indian Wells, CA
<i>Missouri R/S Meeting</i>	February 16	Columbia, MO
<i>Board of Directors Meeting</i>	February 17	Indian Wells, CA
<i>Arizona/California/Nevada R/S Meeting</i>	February 23-24	Monterey, CA
<i>East/Southeast R/S Meeting</i>	March 1	Myrtle Beach, SC
<i>Montana/Northwest R/S Meeting</i>	March 1-2	Missoula, MT
<i>Regional/State Chairman Training</i>	March 22-23	Overland Park, KS
<i>NAIC Spring Meeting</i>	April 3-6	New Orleans, LA
<i>MP PPLA Committee Meeting</i>	April 19-20	Overland Park, KS
<i>CH PPLA Committee Meeting</i>	April 20-21	Overland Park, KS
<i>NCIS 2017 Train the Trainer Fall Conference</i>	July 19-20	Overland Park, KS
<i>NAIC Summer Meeting</i>	August 6-9	San Diego, CA
<i>NCIS 2017 Train the Trainer Spring Conference</i>	November 2-3	Overland Park, KS
<i>NAIC Fall Meeting</i>	December 10-13	Miami Beach, FL
<b><i>2017 Meetings</i></b>		
<i>Crop Insurance Industry Convention</i>	February 5-8	Bonita Springs, FL
<i>NAIC Spring Meeting</i>	April 8-11	Denver, CO
<i>NAIC Summer Meeting</i>	August 5-8	Philadelphia, PA
<i>NAIC Fall Meeting</i>	December 2-5	Honolulu, HA