



What's Happening at NCIS

January 25, 2016

Topics this week:

- *Claims' Managers' Conference*
- *Whole Farm Revenue Adjustment Training*
- *Extension Risk Management Education Advisory Council*
- *Risk Mgmt Workshop - MS*



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2016 NCIS Claims Managers' Conference

Over 155 Claims and Compliance managers, RMA participants and NCIS Staff, met to discuss the latest crop insurance loss adjustment and compliance changes at the 2015 Claims Managers' Conference held in Overland Park, Kansas, January 20. This year's guest speakers included Heather Manzano, RMA Compliance, who addressed the improper payment rate, National Program Operations Reviews, and the 2015 monitoring program results. Chris Daly, Oregon State University, introduced a severe weather prototype along with short-term weather conditions reports and gave a detailed report on the PRISM climate and weather system. Jeff Lanza, a retired FBI agent, addressed fraud detection issues and cybersecurity. Presentations and training materials on Crop Hail and MPCIL Loss Handbooks, LAM updates, research results, and adjuster licensing were also included in the one-day conference.



2016 Whole-Farm Revenue Protection Adjustment Training

As adjusters and RMA agents gear up for 2016, Dave Paul from Watts and Associates, Inc. and Dean Strasser from National Crop Insurance Services helped train on one of the newest products out on the market, Whole-Farm Revenue Protection (WFRP). On January 21, 2016, over 160 adjusters gathered in Overland Park for the first NCIS Whole-Farm Revenue Protection Adjustment Training Conference.

Dave Paul presented this statement from RMA Administrator Brandon Willis on WFRP: “Whole-Farm Revenue Protection insurance will expand options for specialty crop, organic and diversified crop producers, allowing them to insure all the crops at once instead of one commodity at a time. That gives them the option of promoting crop diversity and helps support the production of a wider variety of healthy food.”

Following Dave’s overview, everyone broke out their calculators as Dean Strasser went through several scenarios and examples and ask questions. This opportunity allowed adjusters to become comfortable with the product entering 2016 fully prepared to sell WFRP.



Extension Risk Management Education Advisory Council

NCIS participated in the Advisory Council Meeting of the Extension Risk Management Education—North Central Center (ERME-NCC) in Kansas City, January 20-21, 2016. Dr. Laurence Crane, NCIS, is a member of the Advisory Council and helped review proposals that were submitted for funding. The goal of the Center is to give farmers and ranchers the tools to improve their risk management skills and capabilities. The Center is funded by USDA’s National Institute of Food and Agriculture (NIFA), and provides funding through a competitive grants process for 18-month education projects to help producers learn new strategies to manage the risks they face.

Risk Management Workshop—Mississippi

NCIS partnered with Extension Educators at Alcorn State University to teach a series of workshops to help limited resource and socially disadvantaged farmers in the Strike Force counties in Mississippi manage their marketing risks. The final workshop was recently held in Raymond, Mississippi. Funding for the project is from a competitive grant prepared by NCIS and selected by the Southern Risk Management Education Center (SRMEC), operated by the University of Arkansas, Division of Agriculture. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.



**Future Meetings and Events Calendar
(Regional/State Meetings and Schools in Orange)**

Event	Date(s)	Location
<i>2016 Meetings – Click Here to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
<i>Southwest R/S Meeting</i>	<i>January 28-29</i>	<i>Mescalero, NM</i>
<i>Iowa/Nebraska R/S Meeting</i>	<i>February 2-3</i>	<i>Council Bluffs, IA</i>
<i>Kentucky/Tennessee R/S Meeting</i>	<i>February 4</i>	<i>Nashville, TN</i>
<i>Illinois/Wisconsin R/S Meeting</i>	<i>February 4</i>	<i>Springfield, IL</i>
<i>Indiana/Michigan/Ohio R/S Meeting</i>	<i>February 4</i>	<i>Ft. Wayne, IN</i>
<i>Kansas/Oklahoma R/S Meeting</i>	<i>February 11</i>	<i>Mulvane, Kansas</i>
<i>Crop Insurance Industry Convention</i>	<i>February 14-17</i>	<i>Indian Wells, CA</i>
<i>Missouri R/S Meeting</i>	<i>February 16</i>	<i>Columbia, MO</i>
<i>Board of Directors Meeting</i>	<i>February 17</i>	<i>Indian Wells, CA</i>
<i>Arizona/California/Nevada R/S Meeting</i>	<i>February 23-24</i>	<i>Monterey, CA</i>
<i>East/Southeast R/S Meeting</i>	<i>March 1</i>	<i>Myrtle Beach, SC</i>
<i>Montana/Northwest R/S Meeting</i>	<i>March 1-2</i>	<i>Missoula, MT</i>
<i>Regional/State Chairman Training</i>	<i>March 22-23</i>	<i>Overland Park, KS</i>
<i>NAIC Spring Meeting</i>	<i>April 3-6</i>	<i>New Orleans, LA</i>

<i>Underwriting and Operations Committee Meeting</i>	April 5-6	Overland Park, KS
<i>Technology and Processing Committee Meeting</i>	April 13-14	Overland Park, KS
<i>Communications and Outreach Committee Meeting</i>	April 14-15	Washington, D.C.
<i>MP PPLA Committee Meeting</i>	April 19-20	Overland Park, KS
<i>CH PPLA Committee Meeting</i>	April 20-21	Overland Park, KS
<i>Canadian CCHA Meeting</i>	April 20-21	Overland Park, KS
<i>Board of Directors Meeting</i>	June 27-28	Offsite
<i>NCIS 2017 Train the Trainer Fall Conference</i>	July 19-20	Overland Park, KS
<i>NAIC Summer Meeting</i>	August 6-9	San Diego, CA
<i>NCIS 2017 Train the Trainer Spring Conference</i>	November 2-3	Overland Park, KS
<i>NAIC Fall Meeting</i>	December 10-13	Miami Beach, FL
<u>2017 Meetings</u>		
<i>Crop Insurance Industry Convention</i>	February 5-8	Bonita Springs, FL
<i>NAIC Spring Meeting</i>	April 8-11	Denver, CO
<i>NAIC Summer Meeting</i>	August 5-8	Philadelphia, PA
<i>NAIC Fall Meeting</i>	December 2-5	Honolulu, HA