



What's Happening at NCIS

July 25, 2016

Topics this week:

- NCIS Train the Trainer Conference
- CH New Adjuster School
- CH Corn and Soybeans School



Contact us:

NCIS

8900 Indian Creek Pkwy #600
Overland Park, KS 66210
913-685-2767

Questions/Comments/

Membership Info

SherriS@ag-risk.org

NCIS Website

www.ag-risk.org

Crop Insurance in America Website

www.cropinsuranceinamerica.org

Support Crop Insurance Website

www.supportcropinsurance.org

Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



NCIS Train the Trainer Conference

The 2017 NCIS Fall Train the Trainer Conference was held July 19 and 20 in Overland Park, Kansas with more than 250 participants in attendance for the two-day session. This important national conference is designed for NCIS training contacts and company training personnel. Updated technical information and training materials needed to prepare and conduct their company fall training for the 2017 crop year is provided. Our guest speaker was Phillip Hayes from North Bridge Communications. Special thanks also go to numerous RMA guest speakers including Tom Worth, Tracy Ware, Tim Hoffmann, April Gilmore, Dena Prindle, Latasha Wilson, Leiann Nelson, Robert Ebel and David Zanoni.



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NCIS Crop-Hail New Adjuster School

The 2016 New Adjuster school was held at the University of Minnesota, Southwest Research and Outreach Center, in Lamberton, MN, July 20. Dr. Mark Zarnstorff, NCIS, led the group of more than 50 participants. Topics included staging and adjusting procedures for soybeans, corn and dry beans with emphasis on field instruction. New adjusters attend this school to hone their skills and get a better understanding of loss adjustment techniques. One participant at a recent school stated, "...I think it is a responsibility of companies and seasoned adjusters to pass on knowledge to the future leaders of our trade. In the end, we all have one common goal – to follow the procedures provided to us from the many years of (NCIS) research."



NCIS Crop-Hail Corn and Soybeans School

The Crop-Hail Soybean and Corn school was also held at the University of Minnesota, Southwest Research and Outreach Center, in Lamberton, MN, July 21 with more than 110 in attendance. Field adjusting topics were covered including vegetative-stage and reproductive-stage soybeans, dry beans, and corn (10 leaf through 17 leaf and 18 leaf-tassel). Bruce Potter, Integrated Pest Management (IPM) specialist at the center, gave a disease and insect update; and Dr. Jeff Coulter led a discussion on growing season and research reports.



**Future Meetings and Events Calendar
(Regional/State Meetings and Schools in Orange)**

<i>Event</i>	<i>Date(s)</i>	<i>Location</i>
<i><u>2016 Meetings</u> – Click Here to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
NCIS 2017 Train the Trainer Fall Conference	July 19-20	Overland Park, KS
Crop-Hail New Adjuster School	July 20	Lamberton, MN
Crop-Hail Corn and Soybeans School	July 21	Lamberton, MN
MPCI & Crop-Hail Canola (Winter & Spring), Forage, Lentils, Peas and Wheat School	July 26-27	Spokane, WA
Crop-Hail & MPCI Corn, Cotton, Grain Sorghum and Soybeans	July 27-28	Manhattan, KS
Crop-Hail Corn, Soybeans, Wheat in Classroom School	August 3-4	Champaign, IL
NAIC Summer Meeting	August 6-9	San Diego, CA
Crop-Hail New Adjuster School	August 8	Fargo, ND
Crop-Hail Corn, Soybeans, Dry Beans, Wheat/Barley, Sunflowers, Field Peas/Lentils School	August 9-10	Fargo, ND
Crop-Hail & MPCI Row Crops (Barley, Corn, Dry Beans, Soybeans, Sugar Beets, Sunflowers) School	August 9	Powell, WY
Crop-Hail Corn and Soybeans School	August 9-10	Ames, IA
MPCI Apples School	August 23-24	Benton Harbor, MI
Board of Directors Meeting	September 21-22	Overland Park, KS
MPCI Cotton and Soybeans School	October 11-12	Florence, SC
Training and Education Committee Meeting	November 1	Overland Park, KS
NCIS 2017 Train the Trainer Spring Conference	November 2-3	Overland Park, KS
MPCI Fresh Market, Blueberries, Citrus & WFRP School	November 9-10	Lake Alfred, FL
Board of Directors Meeting	December 8-9	Offsite
NAIC Fall Meeting	December 10-13	Miami Beach, FL
<i><u>2017 Meetings</u></i>		

MN/ND/SD R/S Meeting	January 4-5	Fargo, ND
CO/WY R/S Meeting	January 5	Denver, CO
NCIS 2017 Claims Managers' Conference	January 18-19	Overland Park, KS
Southwest R/S Meeting	January 26-27	Fredericksburg, TX
KY/TN R/S Meeting	February 2	Nashville, TN
Crop Insurance Industry Convention	February 5-8	Bonita Springs, FL
IL/WI R/S Meeting	February 9	Springfield, IL
Gulf States R/S Meeting	February 9	Tunica, MS
IN/MI/OH R/S Meeting	February 9	Ft. Wayne, IN
KS/OK R/S Meeting	February 9	Oklahoma City, OK
IA/NE R/S Meeting	February 15-16	Council Bluffs, IA
MO R/S Meeting	February 16	Columbia, MO
AZ/CA/NV R/S Meeting	February 21-22	Monterey, CA
MT/Northwest R/S Meeting	Feb 28-March 1	Missoula, MT
East/Southeast R/S Meeting	March 7	Savannah, GA
Regional/State Chairman Training	March 28-29	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI