



# What's Happening at NCIS

November 7, 2016

## Topics this week:

- 2017 Train the Trainer Spring Conference
- Training and Education Committee Meeting



## Contact us:

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### Questions/Comments/ Membership Info

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



**\*Veterans Day\***  
**Honoring All**  
**Who Served**  
**November 11**

## 2017 Train the Trainer Spring Conference Held in Overland Park

NCIS welcomed over 250 attendees to the 2017 NCIS Train the Trainer Spring Conference held in Overland Park, KS. Industry participants, along with RMA, met over a two-day period on November 2 and 3. The national conference is designed for NCIS Training contacts and company training personnel. The overall objective of this session is to provide trainers with updated training materials and related topics needed to prepare and conduct their agent training for the 2017 crop year. Sara Wyant, guest speaker from Agri-Pulse, presented current farm policy issues and an overview of the current election. RMA guest speakers included William Bing, April Gilmore and Mike Davis who updated attendees on Subpart V- General Administrative Regulations, the current ITS draft handbook, and Planting Date Administration.

A panel discussion, focusing on ACRSI included Steve Peterson, FSA, and David Zanoni, RMA, was moderated by Jessica Trites-Rolle from NCIS. Additional conference topics included Whole Farm WFRP, handbook update, actuarials and a policy update by NCIS speakers.





### ***Training and Education Committee Meeting***

Members of the Training and Education Committee met with NCIS staff on November 1. We welcome Patrick Umberger, NAU, as our new chairman. Four new members also joined the committee. Topics discussed included the recent survey from the 2017 July Train the Trainer, feedback from adjuster schools, a potential Learning Management System for CAPP and 2017 goals. Special guest, Chuck Lee, NCIS Legal Counsel, presented an Antitrust presentation.

### **Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)**

<b>Event</b>	<b>Date(s)</b>	<b>Location</b>
<b><i>2016 Meetings – <a href="#">Click Here</a> to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i></b>		
<b>MPCI Fresh Market, Blueberries, Citrus &amp; WFRP School</b>	<b>November 9-10</b>	<b>Lake Alfred, FL</b>
<b>Board of Directors Meeting</b>	<b>December 8-9</b>	<b>Offsite</b>
<b>NAIC Fall Meeting</b>	<b>December 10-13</b>	<b>Miami Beach, FL</b>
<b><i>2017 Meetings</i></b>		
<b>MN/ND/SD R/S Meeting</b>	<b>January 4-5</b>	<b>Fargo, ND</b>
<b>CO/WY R/S Meeting</b>	<b>January 5</b>	<b>Denver, CO</b>
<b>NCIS 2017 Claims Managers' Conference</b>	<b>January 18-19</b>	<b>Overland Park, KS</b>
<b>Southwest R/S Meeting</b>	<b>January 26-27</b>	<b>Fredericksburg, TX</b>
<b>KY/TN R/S Meeting</b>	<b>February 2</b>	<b>Nashville, TN</b>
<b>IN/MI/OH R/S Meeting</b>	<b>February 2</b>	<b>Ft. Wayne, IN</b>
<b>Crop Insurance Industry Convention</b>	<b>February 5-8</b>	<b>Bonita Springs, FL</b>
<b>IL/WI R/S Meeting</b>	<b>February 9</b>	<b>Springfield, IL</b>
<b>Gulf States R/S Meeting</b>	<b>February 9</b>	<b>Tunica, MS</b>
<b>KS/OK R/S Meeting</b>	<b>February 9</b>	<b>Oklahoma City, OK</b>
<b>IA/NE R/S Meeting</b>	<b>February 15-16</b>	<b>Council Bluffs, IA</b>
<b>MO R/S Meeting</b>	<b>February 16</b>	<b>Columbia, MO</b>

AZ/CA/NV R/S Meeting	February 21-22	Monterey, CA
MT/Northwest R/S Meeting	Feb 28-March 1	Missoula, MT
East/Southeast R/S Meeting	March 7	Savannah, GA
Regional/State Chairman Training	March 28-29	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI