



# What's Happening at NCIS

April 3, 2017

## Topics this week:

- R/S Committee Chair Meeting
- MANRRS Conference
- Risk Management Workshop #2 – Alabama
- SCC-76 Convention



Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a “round-up” of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



## Contact us:

### NCIS

8900 Indian Creek Pkwy #600  
Overland Park, KS 66210  
913-685-2767

### Questions/Comments/ Membership Info

[SherriS@ag-risk.org](mailto:SherriS@ag-risk.org)

### NCIS Website

[www.ag-risk.org](http://www.ag-risk.org)

### Crop Insurance in America Website

[www.cropinsuranceinamerica.org](http://www.cropinsuranceinamerica.org)

### Twitter

@USCropInsurance

### Facebook

CropInsuranceInAmerica

## Regional/State Crop Insurance Committee Chair Training Held in Overland Park

Regional/State Crop Insurance Committee Chair training was held in Overland Park on March 28-29. The NCIS Regional/State Crop Insurance committee structure is divided geographically into eighteen committee groups with sixteen committees being represented at this meeting. Each committee conducts its annual meeting during the first quarter of each year. Following these annual meetings, the chairmen elect (or a committee representative if the chairman is unable to attend) meet each March to participate in a two-day training session to learn about NCIS functions and prepare them to conduct their committee meetings efficiently and effectively. Training included adherence to antitrust laws, applicable NCIS bylaws, making recommendations, the history of NCIS' research program and the development of research projects, parliamentary procedure, planning effective annual meetings/schools, public relations and available website tools. The chairmen also discussed issues and conditions that impacted crop insurance in 2016 and those that could have an effect in 2017.



## Minorities in Agriculture, Natural Resources and Related Sciences (MANRRS) Conference



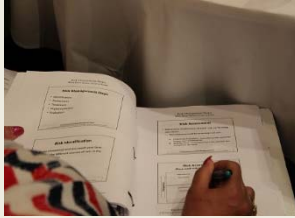
NCIS participated in the 32<sup>nd</sup> Annual Career Fair and Training Conference of the Minorities in Agriculture, Natural Resources and Related Sciences (MANRRS) in Pittsburg, PA, on March 30-31. MANRRS is a non-profit organization that promotes and fosters the inclusion of underrepresented minorities in agriculture, natural resources and related disciplines. The conference provided a forum for student and professional members from private industry, government, and academia to interact and promote scholarly excellence, professional development, networking and career placement. Over 1000 individuals participated in the conference. Dr. Laurence Crane, NCIS, represented the crop insurance industry and discussed opportunities for MANNRS members to pursue careers in the crop insurance industry. Helena Hollins, an NCIS 1890 scholarship recipient at Langston University in Oklahoma, was in attendance and spent some time with Dr. Crane at the NCIS exhibit.

---

### Risk Management Workshop #2—Alabama

In conjunction with Tuskegee University in Alabama, NCIS is partnering with Extension Educators to teach a series of risk management planning workshops to limited resource and socially disadvantaged farmers in the Strike Force counties of Alabama. NCIS conducted the second of three workshops in Tuskegee, AL, on Saturday, April 1, with over 70 farmers in attendance. The objective of this activity is to help farmers and ranchers understand their risk exposure and develop personal risk management plans for their farms. This training consists of a series of three workshops and sixty hours of individualized instruction. In this workshop producers learned how to construct and analyze financial statements (Balance Sheet, Income Statement, Enterprise Budgets) and determine their costs of production. Funding for the project is from a competitively awarded Cooperative Agreement with RMA. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.





## NCIS Staff Presents at SCC-76 Convention

NCIS President, Tom Zacharias, attended the SCC-76 convention, “Economics and Management of Risks in Agriculture and Natural Resources,” held in Pensacola, Florida, March 31-April 1. Participants at this conference include agricultural economists working in the areas of risk and environmental management. Formal research presentations are made as well as abstracts of papers presented at the conference. Tom made a presentation providing an industry overview and discussed current crop insurance issues.

### Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<a href="#">2017 Meetings</a> - <a href="#">Click Here</a> to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).		
<b>2017 Meetings</b>		
Underwriting & Operations Committee Meeting	April 4-5	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
MPCI PPLA Committee Meeting	April 18-19	Overland Park, KS
Crop-Hail PPLA Committee Meeting	April 19-20	Overland Park, KS
Technology & Information Processing Committee Meeting	April 25-26	Overland Park, KS
Communications & Outreach Committee Meeting	May 2-3	Overland Park, KS
Crop-Hail A&S Committee Meeting	May 4	Overland Park, KS
Program Development Committee Meeting	May 23-24	Overland Park, KS
Board of Directors Meeting	June 26-27	TBD
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA

Board of Directors Meeting	September 20-21	Overland Park, KS
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<b><u>2018 Meetings</u></b>		
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
NAIC Spring Meeting	March 24-27	Milwaukee, WI
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA