



What's Happening at NCIS

August 7, 2017

Topics this week:

- CH Corn and Soybean, Wheat in Classroom School
- CH Potato & Field Corn, MPCl Mint & Apple School
- AAEA Meeting Held in Chicago



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2017 NCIS Crop-Hail Corn, Soybeans and Wheat School/Field Days

The Illinois and Wisconsin Regional/State NCIS committee held the 2017 Crop-Hail Corn, Soybean and Wheat School/Field Days in Champaign, IL, on August 2 and 3 with over 70 new and experienced adjusters participating. The school included classroom instruction on corn, soybean, and wheat loss adjustment procedures taught by knowledgeable, experienced adjusters from member companies. Following classroom instruction, field exercises were conducted at the University of Illinois' Crop Science Research and Education Center in Urbana. This instruction focused on corn and soybean hail damage at three developmental stages encompassing early vegetative through late-reproductive growth and including corn ear damage and green snap. Wheat loss procedures were also conducted in the field. A representative from the Training and Education Committee presented a video. James Houx, NCIS, discussed program integrity and professional conduct.





2017 NCIS Crop-Hail Potato & Field Corn, MPC I Mint & Apple School

Dean Strasser, NCIS, attended the NCIS Northwest Regional/State Crop Insurance Committee's adjuster school and field session for Apples, Corn, Mint and Potatoes on August 3 and 4 held in Richland, WA, for over 70 participants. Shane Johnson with the Washington Mint Growers Association provided information about growing mint and an overview of the mint industry. Classroom presenters were Mike Steenson, Farmer's Mutual Hail, for corn; Dan Bramwell, Rain and Hail, for potatoes; Tim Satterfield, Hudson Crop Insurance, for mint; and Cheryl Richmond-Witwer, Rural Community Insurance Services, for apples. Dean Strasser provided an industry update and shared videos on maintaining program integrity and the history of NCIS' crop research program.



NCIS Participates in AAEA Meeting Held in Chicago

Drs. Tom Zacharias, Harun Bulut, Laurence Crane, and Mickey Paggi, NCIS, represented NCIS at the 2017 Agricultural and Applied Economics Association (AAEA) annual meeting held in Chicago, IL, on July 30 - August 1. The AAEA is a forum for scholarly work in agricultural economics with about 1,500 agricultural and applied economists attended.

In a session concerning farmers' limited SCO/STAX uptake, Harun gave a presentation entitled, "Are U.S. Farmers' Insurance Choices Optimal, Constrained-Optimal, or Sub-Optimal?". Mickey moderated the session. Harun also took over the Chair responsibility for the Applied Risk Analysis (ARA) section within the AAEA. As part of his leadership role with the section, Harun

organized five sessions and the ARA section luncheon at the meeting. The luncheon featured Professor Robert Klein of Georgia State University who gave a presentation entitled “Regulation and Markets in Catastrophe Insurance.

Tom participated in two sessions entitled, “Crop Insurance: Challenges and Opportunities Facing the Industry” and “Risk Management Programs and the Next Farm Bill”. Laurence accepted an award recognizing his service as an elected At-Large board member of the AAEA Extension Section Executive Committee. He also represented NCIS in the COSBAE (Committee on the Opportunities and Status of Blacks in Agricultural Economics) sponsored activities at the conference.

Future Meetings and Events Calendar
(Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<u>2017 Meetings - Click Here to access meeting information.</u> <i>Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
<u>2017 Meetings</u>		
NAIC Summer Meeting	August 5-8	Philadelphia, PA
CH New Adjuster School	August 7	Fargo, ND
CH Corn, Soybeans, Dry Beans, Wheat/Barley & Field Peas/Lentils School	August 8-9	Fargo, ND
MPCI & CH Potato & Malting Barley School	August 8-9	Alamosa, CO
MPCI Peanut & CH Rice School	August 8-9	Stoneville, MS
MPCI Blueberry & Grape School	August 9-10	Benton Harbor, MI
Whole Farm Revenue Protection (WFRP) Loss Adjustment Training	September 6-7	Savannah, GA
Crop-Hail A&S Committee Meeting	Fall 2017	Overland Park, KS
MPCI PPLA Committee Meeting	September 12-13	Overland Park, KS
Board of Directors Meeting	September 20-21	Overland Park, KS
MPCI Cotton & Soybean School	October 3-4	Florence, SC
Crop-Hail PPLA Committee Meeting	October 11-12	Overland Park, KS
Training & Education Committee Meeting	November 7	Overland Park, KS

NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<i>2018 Meetings</i>		
MN/ND/SD R/S Meeting	January 3-4	Morton, MN
CO/WY R/S Meeting	January 4	Denver, CO
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Southwest R/S Meeting	January 25-26	Fredericksburg, TX
KY/TN R/S Meeting	February 1	Nashville, TN
IN/MI/OH R/S Meeting	February 1	Ft. Wayne, IN
IL/WS R/S Meeting	February 1	Springfield, IL
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
Board of Directors Meeting	February 7	Scottsdale, AZ
MO R/S Meeting	February 6	Independence, MO
Gulf States R/S Meeting	February 8	Tunica, MS
KS/OK R/S Meeting	February 8	Mulvane, KS
IA/NE R/S Meeting	February 13-14	Council Bluffs, IA
AZ/CA/NV R/S Meeting	February 20-21	Monterey, CA
MT/NW R/S Meeting	March 6-7	Missoula, MT
East/Southeast R/S Meeting	March 6	Savannah, GA
NAIC Spring Meeting	March 24-27	Milwaukee, WI
Regional/State Chairman Training	March 27-28	Overland Park, KS
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA