



What's Happening at NCIS

February 13, 2017

Topics this week:

- 2017 IL/WI R/S Meeting
- 2017 Gulf States R/S Meeting
- 2017 KS/OK R/S Meeting
- Southern Ag Econ Association



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



NCIS Offices will be closed
Monday, February 20
in observance of
President's Day!

2017 Illinois/Wisconsin Regional/State Annual Meeting

The 2017 Illinois/Wisconsin Regional State Committee Annual Meeting was held in Springfield, Illinois, February 9. Thirty-nine representatives from NCIS member companies were briefed on recent policy updates from Doug Bailey (Springfield FSA), Brian Frieden (Springfield RMA Regional Office), and Josh Engelking (Indianapolis RMA Compliance Office). Dr. Emerson Nafziger (University of Illinois Extension) presented information from recent corn and soybean research. The Committee agreed to conduct a Crop Hail school August 2-3, 2017 in Champaign, Illinois. James Houx from NCIS provided information to the committee on recommendations from the various Regional/State Committees for MPCl and Crop Hail, an overview of changes to the Loss Adjustment Manual and updates on Policy and Underwriting, Crop Hail, CAPP, anti-trust and public relations.

2017 NCIS Gulf States Committee Regional/State Annual Meeting

The 2017 Gulf States Regional/State Committee annual meeting was held in Tunica Resorts, Mississippi, on February 9. Twelve crop insurance companies were represented with 29 attendees. Michael Plumblee, Mississippi State University, updated the group on the cotton research. Mariano Lerma (RMA Compliance, Dallas Texas) and Roddrick Bell (Jackson Regional Office) spoke on regional issues. Judy Rocconi, FSA representative, also spoke on various FSA programs and issues. Lynnette Dillon, NCIS liaison, provided an update presentation.

2017 NCIS Kansas/Oklahoma Regional/State Annual Meeting

The 2017 Kansas/Oklahoma Regional/State Committee annual meeting was held on February 9 in Oklahoma City, Oklahoma, led by Chairman Christopher Deetjen, Diversified Crop Insurance Services. Forty-six committee members representing twelve NCIS member companies participated in the meeting, as well as representatives from RMA. Speakers included Akilah Johnson (Topeka Regional Office), Francie Tolle (Oklahoma City Regional Office) and Joseph Lacy (Southern Regional Compliance Office). Gary McManus, State Climatologist for Oklahoma, was the guest speaker and provided a synopsis of the weather in Oklahoma since 2010 and current drought conditions. The NCIS update was provided by Loretta Sobba, committee liaison.

Southern Agricultural Economics Association

NCIS participated in the Southern Agricultural Economics Association (SAEA) Annual Meeting, February 4-7 in Mobile, Alabama. The meeting is a forum where agricultural economists in the southern states and Caribbean discuss their research, teaching and outreach programs. Dr. Laurence Crane, NCIS was invited to make a presentation highlighting the results of a grant funded project where he conducted a series of workshops in Mississippi in cooperation with Alcorn State University, providing marketing planning education to limited resource and socially disadvantaged producers. This was one of three projects funded by the Southern Risk Management Education Center (SRMEC), operated by the University of Arkansas that were selected for the conference. Each year the SRMEC recognizes the top three projects that their advisory council deems to have been most successful in delivering effective programs that accomplish measurable results.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<u>2017 Meetings</u> – Click Here to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).		
<u>2017 Meetings</u>		
IA/NE R/S Meeting	February 15-16	Council Bluffs, IA
MO R/S Meeting	February 16	Columbia, MO
AZ/CA/NV R/S Meeting	February 21-22	Monterey, CA
MT/Northwest R/S Meeting	Feb 28-March 1	Missoula, MT
East/Southeast R/S Meeting	March 7	Savannah, GA
Regional/State Chairman Training	March 28-29	Overland Park, KS

Underwriting & Operations Committee Meeting	April 4-5	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
MPCI PPLA Committee Meeting	April 18-19	Overland Park, KS
Crop-Hail PPLA Committee Meeting	April 19-20	Overland Park, KS
Technology & Information Processing Committee Meeting	April 25-26	Overland Park, KS
Communications & Outreach Committee Meeting	May 2-3	Overland Park, KS
Crop-Hail A&S Committee Meeting	May 4	Overland Park, KS
Program Development Committee Meeting	May 23-24	Overland Park, KS
Board of Directors Meeting	June 26-27	TBD
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA
Board of Directors Meeting	September 20-21	Overland Park, KS
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<u>2018 Meetings</u>		
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
NAIC Spring Meeting	March 24-27	Milwaukee, WI
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA