



What's Happening at NCIS

February 27, 2017

Topics this week:

- 2017 IA/NE R/S Meeting
- 2017 AZ/CA/NV R/S Meeting
- USDA Ag Outlook Forum
- Farm Rescue Charity Donations



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Questions/Comments/ Membership Info

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2017 NCIS Iowa/Nebraska Regional/State Committee Annual Meeting

The Iowa and Nebraska Regional State committees held their joint 2017 annual meeting on February 15 and 16 in Council Bluffs, IA. Fifty representatives from NCIS member companies were in attendance. The meeting was chaired by Elizabeth Allison (RCIS) and Derek Raburn (Great American). Guest speakers included Rebecca Davis and Cody McCann from the Topeka Regional Office and Duane Voy from the St. Paul Regional Office of the Risk Management Agency. Scott Tincher from the Northern Regional Compliance Office provided an update. Greg Chewakin (Nebraska) and Lynette Gruchow (Iowa) provided an update on behalf of the Farm Service Agency. Roger Elmore, University of Nebraska—Extension, provided an update of NCIS sponsored research activities. Dave Hall, NCIS, provided update information on Crop Hail and MPCl policy and procedure changes for the 2017 crop year.



2017 NCIS AZ/CA/NV Regional/State Committee Annual Meeting

The Arizona/California/Nevada Regional/State Committee met in Monterey, CA, February 21 and 22. Forty members from ten member companies were in attendance. Norm Groot, Executive Director of the Monterey County Farm Bureau (MCFB), addressed the group on the importance agriculture commodities in the county, water projects, and the 100th Anniversary of the MCFB. Sandy Sanchez, Director of the Davis Western Regional Compliance Office, provided an update on compliance. Jeff Yasui, Director, and Bob Smith, Davis Regional Office, presented an update of topics including large claim reviews, trends over the past three years, water allocations and premium changes on almonds and walnuts. The committee voted on several recommendations. Mark Flohr, committee liaison, provided the NCIS update.



Norm Groot



Sandy Sanchez



NCIS Staff Attends USDA Ag Outlook Meeting

The USDA held its 93rd Agricultural Outlook Forum in Washington, D.C., February 23 and 24 with the theme, "A New Horizon: The Future of Agriculture." This forum is USDA's largest annual meeting. In attendance were NCIS President, Tom Zacharias; Vice President, Laurence Crane; and Senior Economist, Harun Bulut. The forum featured keynote speaker, Mike Conaway, U.S. House Agriculture Committee Chairman. Remarks and presentations were made by Terry Branstad, Governor of Iowa; Dr. Robert Johansson, USDA Chief Economist; Zippy Duvall, American Farm Bureau Federation President; and other agricultural leaders. Tom Zacharias made a panel presentation explaining how crop insurance is the linchpin of the farm safety net.



Also in attendance was Helena Hollins. Ms. Hollins, one of the Outlook Forum Student Diversity Program winners, is attending Langston University in Oklahoma and one of NCIS' 1890 Scholarship recipients for 2016-2018.

Crop Insurance Convention Attendees Give Back



Each year the attendees of the Crop Insurance Industry Convention are offered the opportunity to make a donation to a selected charity. Farm Rescue, a nonprofit organization that provides planting, harvesting and haying assistance free of charge to family farmers who have suffered a major injury, illness or natural disaster, is the recipient of our contributions this year. A big thank you to the attendees for contributing a total of \$5,500 to this worthwhile cause. If you'd like to contribute or have any questions, please contact Sherri Scharff at sherris@ag-risk.org.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<u>2017 Meetings</u> - <u>Click Here</u> to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).		
<u>2017 Meetings</u>		
MT/Northwest R/S Meeting	Feb 28-March 1	Missoula, MT
East/Southeast R/S Meeting	March 7	Savannah, GA
Regional/State Chairman Training	March 28-29	Overland Park, KS
Underwriting & Operations Committee Meeting	April 4-5	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
MPCI PPLA Committee Meeting	April 18-19	Overland Park, KS
Crop-Hail PPLA Committee Meeting	April 19-20	Overland Park, KS

Technology & Information Processing Committee Meeting	April 25-26	Overland Park, KS
Communications & Outreach Committee Meeting	May 2-3	Overland Park, KS
Crop-Hail A&S Committee Meeting	May 4	Overland Park, KS
Program Development Committee Meeting	May 23-24	Overland Park, KS
Board of Directors Meeting	June 26-27	TBD
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA
Board of Directors Meeting	September 20-21	Overland Park, KS
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<u>2018 Meetings</u>		
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
NAIC Spring Meeting	March 24-27	Milwaukee, WI
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA