



What's Happening at NCIS

January 23, 2017

Topics this week:

- 2017 NCIS Claims Managers' Conference
- Risk Management Workshops
- Crop Insurance Conference 2017



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



2017 NCIS Claims Managers' Conference

Over 155 Claims and Compliance managers, RMA participants and NCIS Staff, met to discuss the latest crop insurance loss adjustment and compliance changes at the 2017 Claims Managers' Conference held in Overland Park, Kansas, January 18-19. These year's guest speakers included Heather Manzano, RMA Compliance, who addressed the improper payment rate, AIP performance reviews, and the 2017 monitoring programs. Chris Daly, Oregon State University, and Ryan Spellman, National Wildlife Federation, were additional guest speakers. Mr. Chuck Lee along with Kurt Henke, Henke-Bufkin Law Firm and Brad Meyer, Rain and Hail Counsel, led a legal panel discussion focusing on crop insurance disputes. Presentations by RMA and NCIS staff on Crop Hail and MPCl Loss Handbooks, LAM updates, research results, precision ag, potatoes, and adjuster licensing were also included in the conference.



Risk Management Workshops in Delaware and Maryland

NCIS is partnering with Extension Educators at Delaware State University and the University of Maryland—Eastern Shore (both 1890 Land-Grant Institutions) to teach a series of Risk Management planning workshops to beginning, limited resource and

socially disadvantaged farmers in Maryland and Delaware. NCIS conducted the first round of three workshops in Harrington, DE on Friday January 20, and Upper Marlboro, MD on Saturday January 21. The objective of this activity is to help farmers and ranchers understand their risk exposure and develop risk management plans for their farms. This training consists of a series of three workshops (18 hours) and sixty hours of individualized instruction. Funding for the project is from a competitive grant prepared by NCIS and selected by the Northeast Extension Risk Management Education Center (NERMEC), operated by the University of Delaware. The NERMEC is funded by USDA's National Institute of Food and Agriculture (NIFA), which was formerly CSREES. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.



Crop Insurance Conference 2017

The 24th Annual Crop Insurance Conference was held in Fargo, ND, January 16. This conference is sponsored by the North Dakota State University Extension Service and the Department of Agribusiness and Applied Economics. It is attended by crop insurance agents/underwriters, commodity group representatives, legislators, and farmers. Tom Zacharias, NCIS President, presented a crop insurance industry outlook.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<i>2016 Meetings – Click Here to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
<i>2017 Meetings</i>		
Southwest R/S Meeting	January 26-27	Fredericksburg, TX
KY/TN R/S Meeting	February 2	Nashville, TN
IN/MI/OH R/S Meeting	February 2	Ft. Wayne, IN
Crop Insurance Industry Convention	February 5-8	Bonita Springs, FL
Board of Directors Meeting	February 8	Bonita Springs, FL
IL/WI R/S Meeting	February 9	Springfield, IL
Gulf States R/S Meeting	February 9	Tunica, MS
KS/OK R/S Meeting	February 9	Oklahoma City, OK
IA/NE R/S Meeting	February 15-16	Council Bluffs, IA
MO R/S Meeting	February 16	Columbia, MO

AZ/CA/NV R/S Meeting	February 21-22	Monterey, CA
MT/Northwest R/S Meeting	Feb 28-March 1	Missoula, MT
East/Southeast R/S Meeting	March 7	Savannah, GA
Regional/State Chairman Training	March 28-29	Overland Park, KS
Underwriting & Operations Committee Meeting	April 4-5	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
MPCI PPLA Committee Meeting	April 18-19	Overland Park, KS
Crop-Hail PPLA Committee Meeting	April 19-20	Overland Park, KS
Technology & Information Processing Committee Meeting	April 25-26	Overland Park, KS
Communications & Outreach Committee Meeting	May 2-3	Overland Park, KS
Crop-Hail A&S Committee Meeting	May 4	Overland Park, KS
Program Development Committee Meeting	May 23-24	Overland Park, KS
Board of Directors Meeting	June 26-27	TBD
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA
Board of Directors Meeting	September 20-21	Overland Park, KS
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<u>2018 Meetings</u>		
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
NAIC Spring Meeting	March 24-27	Milwaukee, WI
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA