



What's Happening at NCIS

July 31, 2017

Topics this week:

- CH New Adjuster School
- CH Corn and Soybeans School
- CH & MPCl Corn, Cotton, Grain Sorghum, Soybean & Sunflower School
- Farm Credit Council Workshop Meeting



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



NCIS Crop-Hail New Adjuster School

The 2017 New Adjuster school was held at the University of Minnesota, Southwest Research and Outreach Center, in Lamberton, MN, July 19. Dr. Mark Zarnstorff, NCIS, led the group of more than 45 participants. Topics included staging and adjusting procedures for wheat, soybeans, corn and dry beans with emphasis on field instruction. New adjusters attend this school to hone their skills and get a better understanding of loss adjustment techniques.



NCIS Crop-Hail Corn and Soybeans School



The 2017 Crop-Hail Corn and Soybeans school was also held at the University of Minnesota, Southwest Research and Outreach Center, in Lamberton, MN, July 20 with more than 75 in attendance. Field adjusting topics were covered including vegetative-stage and reproductive-stage soybeans, dry beans, and corn (10 leaf through 17 leaf and 18 leaf-tassel) and wheat. Bruce Potter, Integrated Pest Management (IPM) specialist at the center, gave a disease and insect update.

NCIS Crop-Hail and MPCI Corn, Cotton, Grain Sorghum, Soybean and Sunflower School

Approximately 85 participants attended the NCIS Crop-Hail and MPCI Corn, Cotton, Grain Sorghum, Soybean and Sunflower school held on July 26 and 27 in Manhattan, KS. Christopher Deetjen, Kansas/Oklahoma Committee Chairman, and Michael Schroeder, Kansas School Chairman led the school with plot leaders representing five companies.

Day one began with reviewing the loss procedures for crop-hail corn and soybeans and MPCI cotton, followed by presentations from K-State faculty members. Dr. Doug Jardine spoke about diseases and funguses that can affect corn and soybeans, Dr. Kraig Roozeboom presented information about grain sorghum and canola studies he is conducting for NCIS, and Dr. Brian McCornack talked about insect identification and damage. Day two was spent in the field rotating through crop plots, learning how to correctly establish stages of crop growth, taking counts to determine the percent of loss for hail damage, working through MPCI appraisal methods and reviewing loss adjustment forms completion. Thanks to all those who helped at the school including Jim Baldwin, Jim Daly, Christopher Deetjen, Travis Moore, Craig Polson, Jason Schotte, Randy Shadle, Michael Schroeder, Kyle Sisk, Richard Wilkes and Gary Williams.



Farm Credit Council Advisory Workgroup Meeting

NCIS President, Tom Zacharias, attended the Crop Insurance Advisory Workgroup meeting of the Farm Credit Council held in Washington, D.C., July 27. He presented a crop insurance industry update. Farm Credit has supported rural communities and agriculture for over one hundred years by providing loans and financial services.

Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
2017 Meetings - Click Here to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).		
2017 Meetings		
CH Potato & Field Corn, MPCl Mint & Apple School	August 2-3	Richland, WA
CH Corn & Soybean, Wheat in Classroom School	August 2-3	Champaign, IL
NAIC Summer Meeting	August 5-8	Philadelphia, PA
CH New Adjuster-Corn, Soybean, Dry Bean, Wheat/Barley School	August 7	Fargo, ND
CH Corn, Soybean, Dry Bean, Wheat/Barley School	August 8-9	Fargo, ND
MPCl & CH Potato & Malting Barley School	August 8-9	Alamosa, CO
MPCl Peanut & CH Rice School	August 8-9	Stoneville, MS
MPCl Blueberry & Grape School	August 9-10	Benton Harbor, MI
Whole Farm Revenue Protection (WFRP) Loss Adjustment Training	September 6-7	Savannah, GA
Crop-Hail A&S Committee Meeting	Fall 2017	Overland Park, KS
MPCl PPLA Committee Meeting	September 12-13	Overland Park, KS
Board of Directors Meeting	September 20-21	Overland Park, KS
Crop-Hail PPLA Committee Meeting	October 11-12	Overland Park, KS
Training & Education Committee Meeting	November 7	Overland Park, KS

NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<i>2018 Meetings</i>		
MN/ND/SD R/S Meeting	January 3-4	Morton, MN
CO/WY R/S Meeting	January 4	Denver, CO
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Southwest R/S Meeting	January 25-26	Fredericksburg, TX
KY/TN R/S Meeting	February 1	Nashville, TN
IN/MI/OH R/S Meeting	February 1	Ft. Wayne, IN
IL/WS R/S Meeting	February 1	Springfield, IL
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
Board of Directors Meeting	February 7	Scottsdale, AZ
MO R/S Meeting	February 6	Independence, MO
Gulf States R/S Meeting	February 8	Tunica, MS
KS/OK R/S Meeting	February 8	Mulvane, KS
IA/NE R/S Meeting	February 13-14	Council Bluffs, IA
AZ/CA/NV R/S Meeting	February 20-21	Monterey, CA
MT/NW R/S Meeting	March 6-7	Missoula, MT
East/Southeast R/S Meeting	March 6	Savannah, GA
NAIC Spring Meeting	March 24-27	Milwaukee, WI
Regional/State Chairman Training	March 27-28	Overland Park, KS
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA