



What's Happening at NCIS

March 6, 2017

Topics this week:

- Marketing Risk Management – North Carolina
- Risk Management Workshop #1 – Alabama



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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a “round-up” of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



Marketing Risk Management—North Carolina Planning Session

NCIS is partnering with Extension Educators at North Carolina A&T State University to teach a series of workshops to help limited resource and socially disadvantaged farmers in the Strike Force counties in North Carolina manage their marketing risks. The objective is to help farmers and ranchers understand their risk exposure, determine their costs of production and develop marketing plans for their farms. NCIS led a planning and orientation session with Extension Educators who will be involved in the project in Lumberton, NC, February 28. This activity will consist of a series of three workshops in two locations (Clinton, Lumberton) and sixty hours of individualized instruction, beginning this spring. This project is the result of a competitive proposal prepared by NCIS and selected by RMA to be funded as a Cooperative Agreement. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.



Risk Management Workshop #1—Alabama

In conjunction with Tuskegee University in Alabama, NCIS is partnering with Extension Educators to teach a series of risk management planning workshops to limited resource and socially disadvantaged farmers in the Strike Force counties of Alabama. NCIS conducted the first of three workshops in Tuskegee, AL on Saturday March 4, 2017, with over 70 farmers in attendance. The objective of this activity is to help farmers and ranchers understand their risk exposure and develop personal risk management plans for their farms. This training consists of a series of three workshops and sixty hours of individualized instruction. Funding for the project is from a competitively awarded Cooperative Agreement with RMA. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.



Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<i>2017 Meetings - Click Here to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
<i>2017 Meetings</i>		
East/Southeast R/S Meeting	March 7	Savannah, GA
Regional/State Chairman Training	March 28-29	Overland Park, KS
Underwriting & Operations Committee Meeting	April 4-5	Overland Park, KS
NAIC Spring Meeting	April 8-11	Denver, CO
MPCI PPLA Committee Meeting	April 18-19	Overland Park, KS
Crop-Hail PPLA Committee Meeting	April 19-20	Overland Park, KS
Technology & Information Processing Committee Meeting	April 25-26	Overland Park, KS

Communications & Outreach Committee Meeting	May 2-3	Overland Park, KS
Crop-Hail A&S Committee Meeting	May 4	Overland Park, KS
Program Development Committee Meeting	May 23-24	Overland Park, KS
Board of Directors Meeting	June 26-27	TBD
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
NAIC Summer Meeting	August 5-8	Philadelphia, PA
Board of Directors Meeting	September 20-21	Overland Park, KS
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<u>2018 Meetings</u>		
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
NAIC Spring Meeting	March 24-27	Milwaukee, WI
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA