



# What's Happening at NCIS

March 27, 2017

## Topics this week:

- Farm Bill Summit Held in D.C.
- North Carolina Small Farms Week
- Risk Management Workshop #3



## Contact us:

### NCIS

8900 Indian Creek Pkwy #600  
Overland Park, KS 66210  
913-685-2767

### Questions/Comments/ Membership Info

[SherriS@ag-risk.org](mailto:SherriS@ag-risk.org)

### NCIS Website

[www.ag-risk.org](http://www.ag-risk.org)

### Crop Insurance in America Website

[www.cropinsuranceinamerica.org](http://www.cropinsuranceinamerica.org)

### Twitter

@USCropInsurance

### Facebook

CropInsuranceInAmerica

*Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.*

*We welcome your comments and look forward to sharing this update with you.*



## Farm Bill Summit Held in D.C.

NCIS participated in and was a sponsor of the Farm Bill Summit held in Washington, D.C. on March 20. Agri-Pulse, sponsor of the summit, hosted this event held at the National Press Club. Most AIPs were represented.

NCIS President, Tom Zacharias, was an invited speaker providing opening comments. The importance of a strong farm safety net, especially given the tough times in farm country, was a sentiment that was shared by many other speakers, which included all four leaders of the House and Senate Agriculture committees. Providing an early outlook on the 2018 Farm Bill, the Summit also included panels on risk management, budget challenges, conservation, bridging the gap between farm and food policy and how to attract the next generation of farmers.



## North Carolina Small Farms Week

NCIS participated as a sponsor of North Carolina A&T State University Small Farms Week Kickoff at the Sampson County Exposition Center in Clinton, NC, March 20. Over 200 participants attended the week-long series of events recognizing the contributions small farms make to the North Carolina farm economy and promoting best management practices. The morning was spent with speakers discussing contemporary issues facing agricultural producers in North Carolina with special

emphasis on the challenges and solutions for small farms to compete. The afternoon consisted of tours to three farms where innovative and successful production practices have been implemented, enabling these farms to increase their profitability. Dr. Laurence Crane, NCIS participated in the activities and discussed using crop insurance as a tool to manage risk with interested participants.



### **Risk Management Workshop #3—Delaware and Maryland**

NCIS is partnering with Extension Educators at Delaware State University and University of Maryland Eastern Shore (both 1890 Land-Grant Institutions) to teach a series of Risk Management planning workshops to beginning, limited resource and socially disadvantaged farmers. The objective is to help farmers and ranchers understand their risk exposure and develop risk management plans for their farms. This training consists of a series of three workshops and sixty hours of individualized instruction. NCIS conducted the last of the three workshops in Harrington, DE, March 24, and Upper Marlboro, MD, on Saturday March 25. During these workshops, each participant set risk management goals in five different areas (production, marketing, financial, human resource, legal) and delineated three specific actions to reach each goal. Over the next five months, local extension educators will work individually with these producers to ensure they take these actions and reach their goals. Funding for the project is provided from a competitive grant prepared by NCIS and selected by the Northeast Extension Risk Management Education Center (NERMEC), operated by the University of Delaware. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.



**Future Meetings and Events Calendar**  
**(Regional/State Meetings and Schools in Orange)**

<b>Event</b>	<b>Date(s)</b>	<b>Location</b>
<i><a href="#">2017 Meetings</a> - <a href="#">Click Here</a> to access meeting information. Registration open 4 to 6 weeks prior to date of meeting(s).</i>		
<i><a href="#">2017 Meetings</a></i>		
<b>Regional/State Chairman Training</b>	<b>March 28-29</b>	<b>Overland Park, KS</b>
<b>Underwriting &amp; Operations Committee Meeting</b>	<b>April 4-5</b>	<b>Overland Park, KS</b>
<b>NAIC Spring Meeting</b>	<b>April 8-11</b>	<b>Denver, CO</b>
<b>MPCI PPLA Committee Meeting</b>	<b>April 18-19</b>	<b>Overland Park, KS</b>
<b>Crop-Hail PPLA Committee Meeting</b>	<b>April 19-20</b>	<b>Overland Park, KS</b>
<b>Technology &amp; Information Processing Committee Meeting</b>	<b>April 25-26</b>	<b>Overland Park, KS</b>
<b>Communications &amp; Outreach Committee Meeting</b>	<b>May 2-3</b>	<b>Overland Park, KS</b>
<b>Crop-Hail A&amp;S Committee Meeting</b>	<b>May 4</b>	<b>Overland Park, KS</b>
<b>Program Development Committee Meeting</b>	<b>May 23-24</b>	<b>Overland Park, KS</b>
<b>Board of Directors Meeting</b>	<b>June 26-27</b>	<b>TBD</b>
<b>NCIS 2018 Train the Trainer Fall Conference</b>	<b>July 18-19</b>	<b>Overland Park, KS</b>
<b>NAIC Summer Meeting</b>	<b>August 5-8</b>	<b>Philadelphia, PA</b>
<b>Board of Directors Meeting</b>	<b>September 20-21</b>	<b>Overland Park, KS</b>
<b>NCIS 2018 Train the Trainer Spring Conference</b>	<b>November 8-9</b>	<b>Overland Park, KS</b>
<b>NAIC Fall Meeting</b>	<b>December 2-5</b>	<b>Honolulu, HI</b>
<b>Board of Directors Meeting</b>	<b>December 7-8</b>	<b>TBD</b>
<i><a href="#">2018 Meetings</a></i>		
<b>NCIS 2018 Claims Managers' Conf.</b>	<b>January 17-18</b>	<b>Overland Park, KS</b>
<b>Crop Insurance Industry Convention</b>	<b>February 4-7</b>	<b>Scottsdale, AZ</b>
<b>NAIC Spring Meeting</b>	<b>March 24-27</b>	<b>Milwaukee, WI</b>
<b>NCIS 2019 Train the Trainer Fall Conference</b>	<b>July 17-18</b>	<b>Overland Park, KS</b>
<b>NAIC Summer Meeting</b>	<b>August 4-7</b>	<b>Boston, MA</b>
<b>NCIS 2019 Train the Trainer Spring Conference</b>	<b>November 7-8</b>	<b>Overland Park, KS</b>
<b>NAIC Fall Meeting</b>	<b>November 15-18</b>	<b>San Francisco, CA</b>