



# What's Happening at NCIS

May 8, 2017

## Topics this week:

- NCIS C&O Committee Meets
- NCIS CH A&S Committee Meets
- 2017 Pecan Tree, Organic Practice, Sugarcane and Rice Quality Adjustment School
- Risk Management Workshop-AL



## Contact us:

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### NCIS Website

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### Twitter

@USCropInsurance

### Facebook

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Another active week at NCIS. With many new and important developments taking place in our industry, we bring you a "round-up" of NCIS activities, meetings, projects and progress. A list of future events will also be included in each edition.

We welcome your comments and look forward to sharing this update with you.



## NCIS Communications and Outreach (C&O) Committee Meets in Overland Park

The NCIS Communications and Outreach Committee met on May 2-3 in Overland Park. The Committee discussed NCIS outreach initiatives to educate farmers and other industries about crop insurance, including several risk management education sessions in Alabama, North Carolina, South Carolina, Delaware, Maryland, and Rhode Island. The Committee discussed possible 2018 Farm Bill communications activities as well as grassroots social media efforts to engage with farmers, agents, and others in agriculture. The group also discussed the 2018 Guide to Agricultural Risk Management and several other topics.



## Crop Hail Actuarial and Statistical (CH A&S) Committee Meets in Overland Park

The NCIS Crop-Hail Actuarial & Statistics Committee held their spring meeting at the NCIS office on Thursday May 4. The Committee reviewed results of the 2018 Final Average Loss Cost (FALC) filing analyses for the following states:

Arizona, New Mexico, Texas, Iowa, Kansas, Kentucky, Tennessee, Minnesota, North Dakota, South Dakota, Nebraska, Oklahoma and the Northeast States. Production Plan factor methodology and Rain Insurance were also discussed.



## 2017 NCIS MPC I Pecan Tree, Organic Practice, Sugarcane and Rice Quality Adjustment School

The NCIS MPC I Pecan Tree, Organic Practice, Sugarcane and Rice Quality Adjustment School was held in Bastrop, TX on April 26 and 27. The 113 attendees included adjusters, supervisors and claims managers representing eleven AIPs, and representatives of the RMA Topeka Regional Office, RMA Jackson Regional Office and RMA Southern Regional Compliance. Southwest Regional/State Chairman, Kyle Sisk, QBE NAU, opened the school with the welcome and introductions. Don Hutsell, NCIS aired a short video on program integrity, and presented the NCIS Antitrust Notice and Professional Conduct policy. Nicole Gueck, AgriLogic Consulting, LLC. instructed the group on new Pecan Tree Pilot program focusing on policy provisions and loss adjustment procedures for adjusting claims. Mike Morris of the National Center for Appropriate Technology and Evelyn Rosas, Austin Community College, provided an overview presentation on Organic Practice. Roy Luna, RCIS, provided a presentation on the Sugarcane LASH and the appraisal methods. Mitch LaTour, QBE NAU concluded on the school with a presentation on the quality adjustment procedures for rice.



## Risk Management Workshop —Alabama

NCIS is partnering with Extension Educators at Tuskegee University in Alabama to teach a series of Risk Management planning workshops to limited resource and socially disadvantaged farmers in the Strike Force counties of Alabama. The objective is to help farmers and ranchers understand their risk exposure and develop risk management plans for their farms. This training consists of a series of three workshops and sixty hours of individualized instruction. NCIS conducted the last of the three workshops in Tuskegee, Alabama on Saturday May 6. During these workshops each participant set risk management goals in five different areas (production, marketing, financial, human resource, legal) and delineated three specific actions to reach each goal. Over the next three months local Extension Educators will work individually with these producers to ensure they take these fifteen actions and reach their goals. Funding for the project is from a competitively awarded Cooperative Agreement with RMA. Dr. Laurence Crane, NCIS, is Project Director and primary instructor of this activity.



### Future Meetings and Events Calendar (Regional/State Meetings and Schools in Orange)

Event	Date(s)	Location
<a href="#">2017 Meetings - Click Here to access meeting information.</a> Registration open 4 to 6 weeks prior to date of meeting(s).		
<a href="#">2017 Meetings</a>		
Program Development Committee Meeting	May 23-24	Overland Park, KS
MPCI & CH Wheat, CH Canola School	May 23-24	Stillwater, OK
Board of Directors Meeting	June 26-27	TBD
NCIS 2018 Train the Trainer Fall Conference	July 18-19	Overland Park, KS
MPCI & CH Lentil, Safflower, Chickpea, Winter Pea/Pea & Mustard/Canola School	June 20-21	Moccasin, MT
CH Wheat, Corn & Soybean School	June 21-22	Columbia, MO
MPCI & Crop-Hail School	July 11-12	Grand Island, NE
CH Corn, Soybean, Small Grain and MPCI Forage School	July 13	Beresford, SD
CH New Adjuster, Corn & Soybean	July 19	Lamberton, MN

CH Corn & Soybean School	July 20	Lamberton, MN
MPCI & CH Corn, Soybean, Grain Sorghum & Cotton School	July 26-27	Manhattan, KS
MPCI & CH Potato & Malting Barley School	August	Alamosa, CO
CH Potato & Field Corn, MPCI Mint & Apple School	August 2-3	Richland, WA
CH Corn, Soybean, Wheat in Classroom School	August 2-3	Champaign, IL
NAIC Summer Meeting	August 5-8	Philadelphia, PA
CH New Adjuster-Corn, Soybean, Dry Bean, Wheat/Barley School	August 7	Fargo, ND
CH Corn, Soybean, Dry Bean, Wheat/Barley School	August 8-9	Fargo, ND
Whole Farm Revenue Protection (WFRP) Loss Adjustment Training	September 6-7	Savannah, GA
Board of Directors Meeting	September 20-21	Overland Park, KS
NCIS 2018 Train the Trainer Spring Conference	November 8-9	Overland Park, KS
NAIC Fall Meeting	December 2-5	Honolulu, HI
Board of Directors Meeting	December 7-8	TBD
<b><u>2018 Meetings</u></b>		
NCIS 2018 Claims Managers' Conference	January 17-18	Overland Park, KS
Crop Insurance Industry Convention	February 4-7	Scottsdale, AZ
NAIC Spring Meeting	March 24-27	Milwaukee, WI
NCIS 2019 Train the Trainer Fall Conference	July 17-18	Overland Park, KS
NAIC Summer Meeting	August 4-7	Boston, MA
NCIS 2019 Train the Trainer Spring Conference	November 7-8	Overland Park, KS
NAIC Fall Meeting	November 15-18	San Francisco, CA